

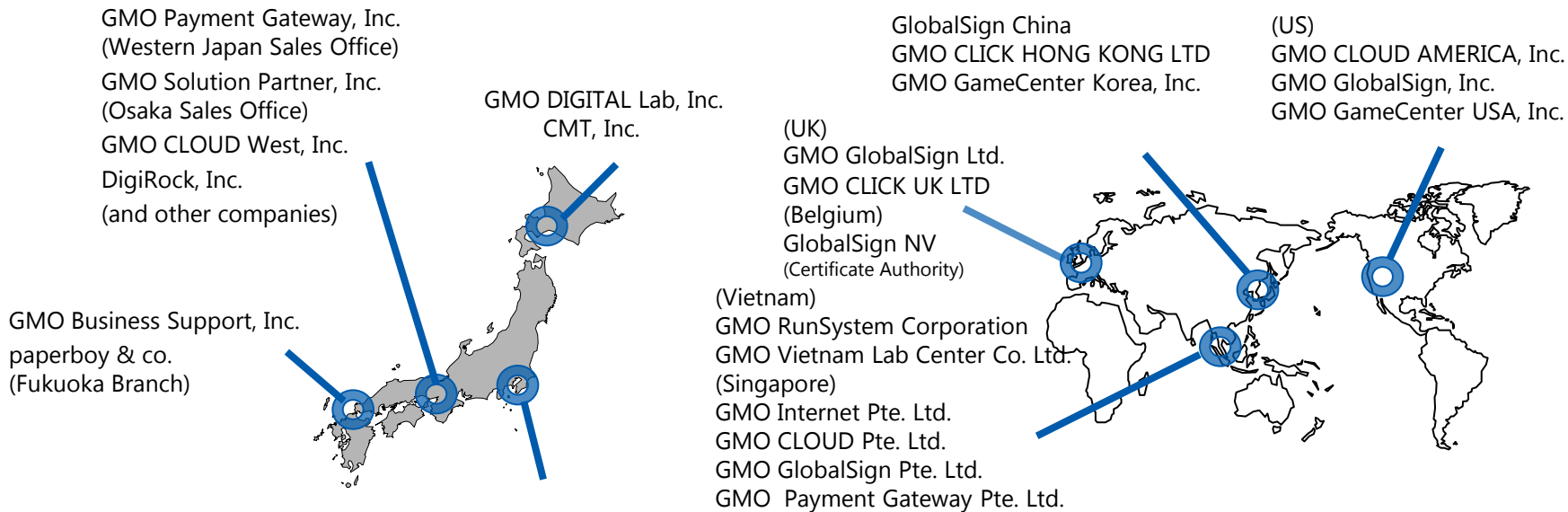
# **Fiscal Year 2013 Second Quarter Results Presentation**

## **Supplementary Materials**

August 1, 2013  
GMO Internet, Inc.  
(TSE1: 9449)

# Main Group Companies

100 Group Companies (68 consolidated, 25 non-consolidated, 3 equity method affiliates, 4 non-equity method affiliates)



**Web Infrastructure & Ecommerce Segment Internet Media Segment**

- ★ GMO Internet, Inc. (TSE:9449)
- ★ GMO CLOUD, Inc. (TSE:3788)
- ★ paperboy & co. Inc. (JASDAQ: 3633)
- ★ GMO Payment Gateway, Inc. (TSE:3769)
- GlobalSign K.K.
- GMO Fast Translation, Inc.
- GMO MAKESHOP Co. Ltd.
- GMO Commerce, Inc.
- GMO Epsilon, Inc.
- Social Appli Payment Service, Inc
- GMO Payment Services, Inc.
- GMO Registry, Inc.
- GMO System Consulting, Inc.
- GMO Creators Network, Inc. (and other companies)

- ★ GMO AD Partners, Inc. (JASDAQ:4784)
- GMO NIKKO, Inc.
- GMO Mobile, Inc.
- GMO Research, Inc.
- GMO Searchteria, Inc.
- GMO Media Holdings, Inc.
- GMO Media, Inc.
- GMO Solution Partner, Inc.
- JWord, Inc.
- GMO TECH, Inc.
- Booklog, Inc. (and other companies)

**Internet Securities Segment**

- GMO CLICK Holdings, Inc.
- GMO CLICK Securities, Inc.
- GMO CLICK Investment, Inc.
- ★ FX PRIME Corporation (JASDAQ: 8711)

**Incubation Segment**






- GMO Venture Partners, Inc.

**Social Media & Smartphone Platform**

- GMO GameCenter, Inc.
- REGXE, Inc.
- GMO Kumapon, Inc. (and other companies)

★ Listed Company

## Listed Subsidiaries (3mths to June)

(JPY millions)					
Stock Code	TSE Mothers (3788)	TSE 1st Section (3769)	JASDAQ Standard (4784)	JASDAQ Standard (3633)	JASDAQ Standard (8711)
Fiscal Term	Q2 FYE 12/2013	Q3 FYE 9/2013	Q2 FYE 12/2013	Q2 FYE 12/2013	Q1 FYE 3/2013
Net Sales	2,543	1,469	4,861	1,036	916
Operating Profit	256	561	186	190	216
Ordinary Profit	240	560	175	188	215
Net Profit	141	334	52	118	152

\*Compiled from each companies' quarterly P/L statements

## Revenue Breakdown by Segment

	Q2/2012	Q3/2012	Q4/2012	Q1/2013	Q2/2013
(JPY millions)					
<b>◆Web Infrastructure &amp; Ecommerce</b>					
Internet Access Provider	439	502	656	827	1,112
Domain	1,081	1,043	942	1,138	1,184
Web Hosting	3,123	3,186	3,327	3,342	3,465
Ecommerce Solutions	607	676	761	845	749
Security	487	511	504	616	658
Payment Processing	1,139	1,271	1,281	1,382	1,426
Other	432	590	629	898	838
Segment Total	7,311	7,783	8,102	9,051	9,436
<b>◆Internet Media</b>					
Internet Media & Search Marketing	2,464	2,459	2,347	2,514	2,532
Internet Advertising Agency	3,581	3,854	3,673	4,491	4,610
Other	349	347	469	482	462
Segment Total	6,396	6,662	6,490	7,488	7,604
<b>◆Internet Securities</b>					
Internet Securities	4,125	3,436	4,837	5,528	5,685
Segment Total	4,125	3,436	4,837	5,528	5,685
<b>◆Social &amp; Smartphone</b>					
Smartphone Game	246	267	435	863	1,231
Daily Deals	428	421	383	397	392
Segment Total	675	689	818	1,261	1,624
<b>◆Incubation</b>					
Incubation	1	36	525	41	42
Segment Total	1	36	525	41	42
Adjustment for internal transactions	-505	-516	-456	-560	-520
Consolidated Revenue	18,005	18,091	20,319	22,810	23,873

# Cost Composition (Consolidated)

(JPY millions)

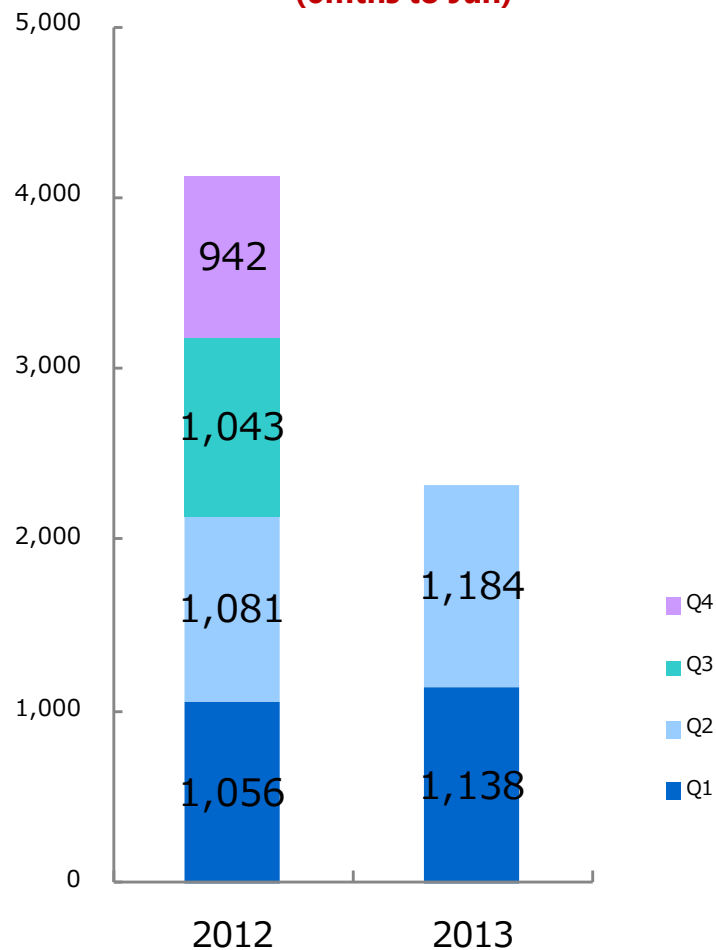


# Domains Registration – Performance

## Revenue

(JPY millions)

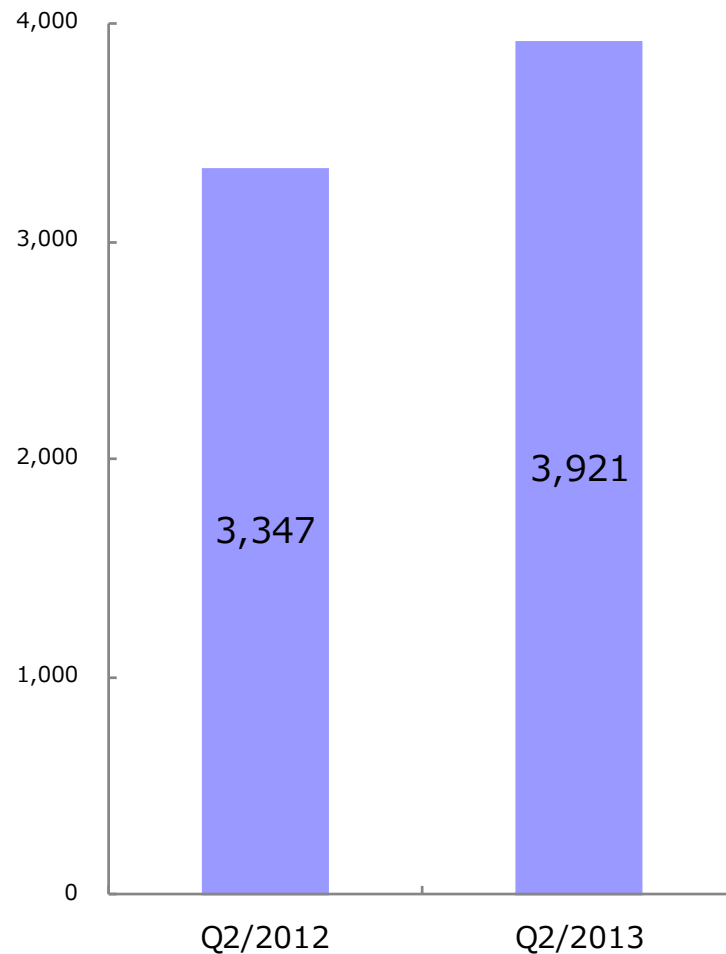
**+9.6%**  
(6mths to Jun)



## Registrations

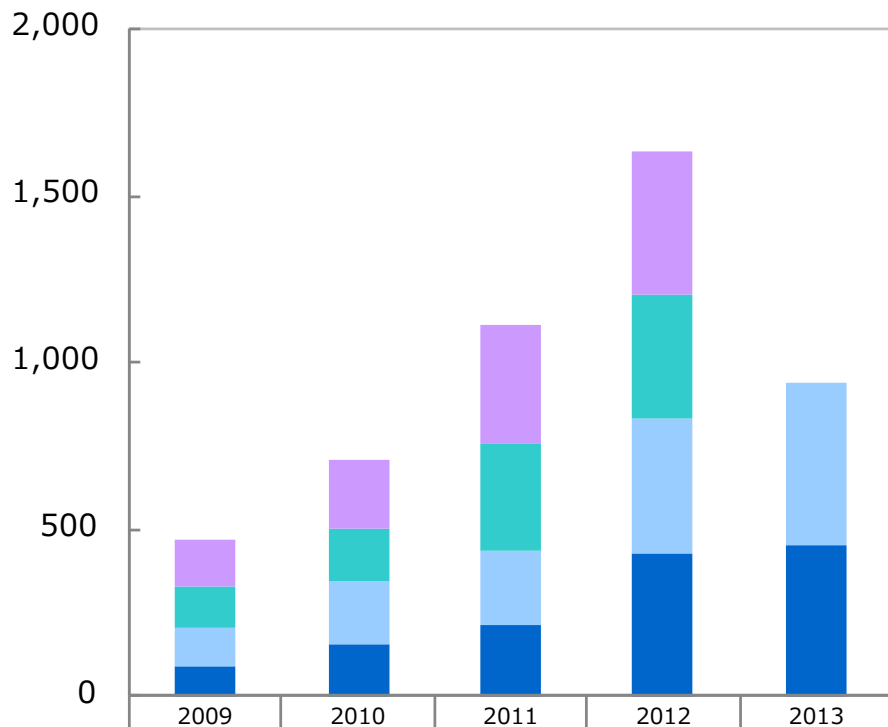
(1,000s)

**+17.2%**  
(As of end of Jun)



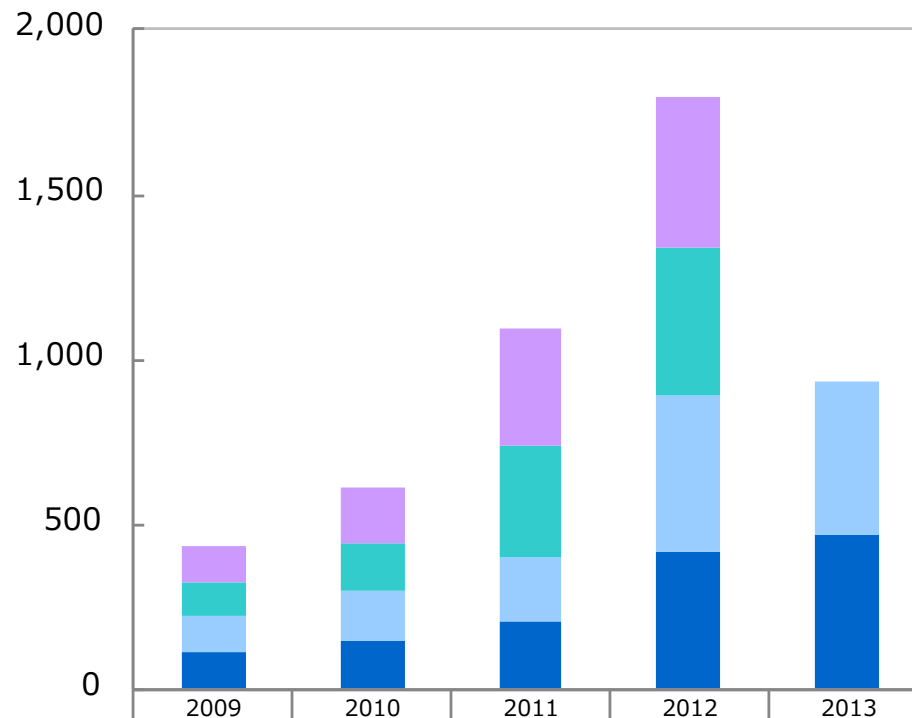
# New Domains and Domain Renewals

### New Domain Registrations



Q4	144,897	205,033	353,548	430,068	
Q3	119,141	160,374	327,555	371,934	
Q2	118,096	191,536	217,449	408,557	494,715
Q1	90,201	153,679	217,983	427,949	450,643

### Renewals



Q4	107,524	169,285	357,347	459,714	
Q3	106,543	147,549	339,080	446,897	
Q2	111,495	151,682	190,282	475,418	467,533
Q1	107,273	141,096	205,082	415,947	463,674

# Web Hosting – Performance

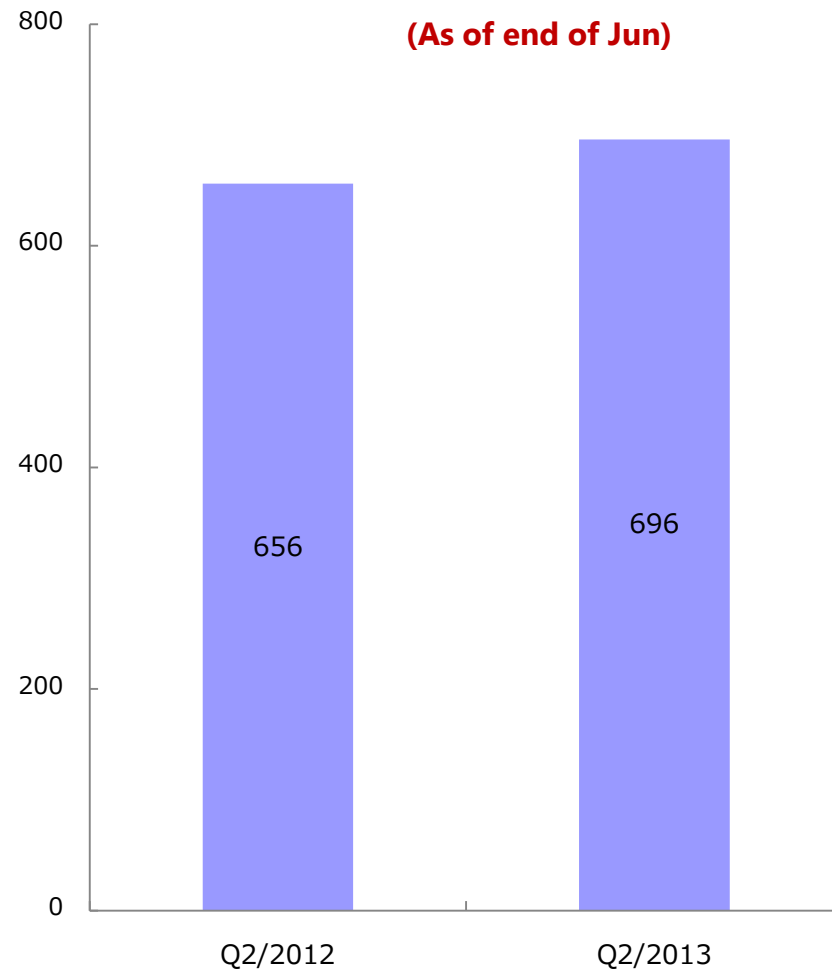
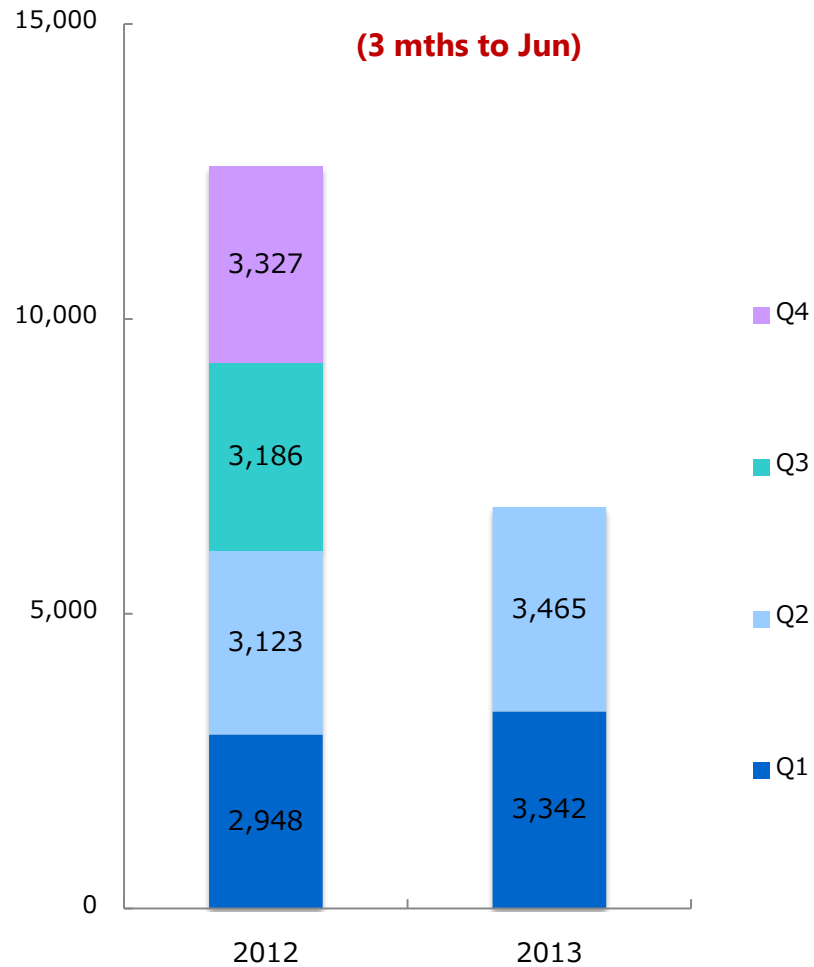
**Revenue**

**Contracts**

(JPY millions)

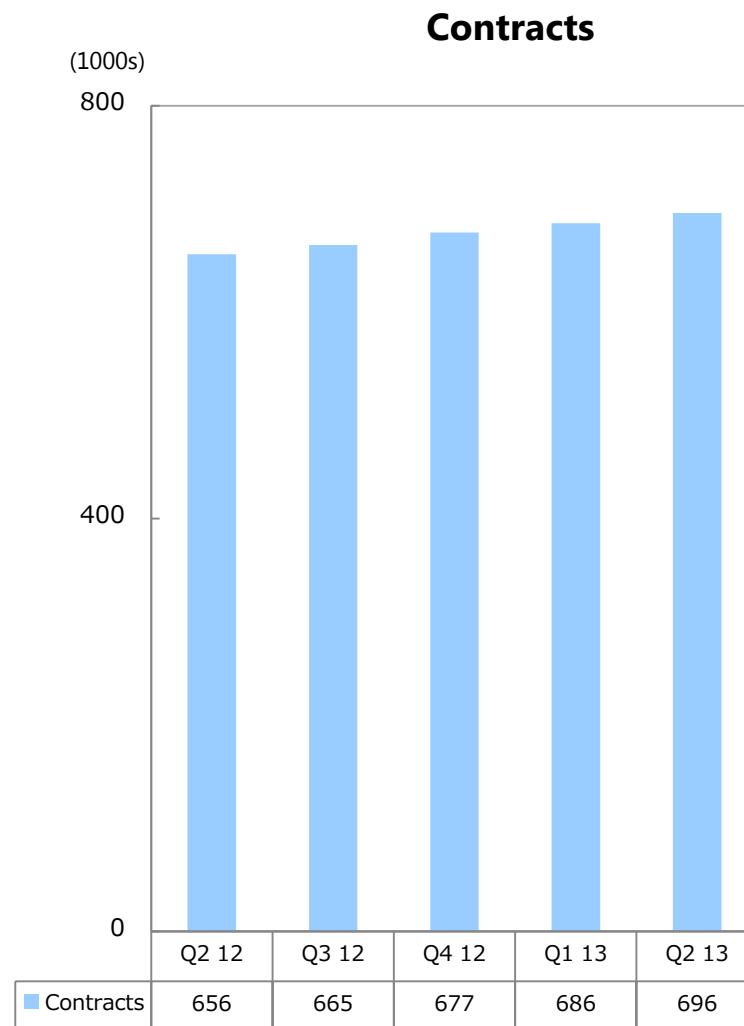
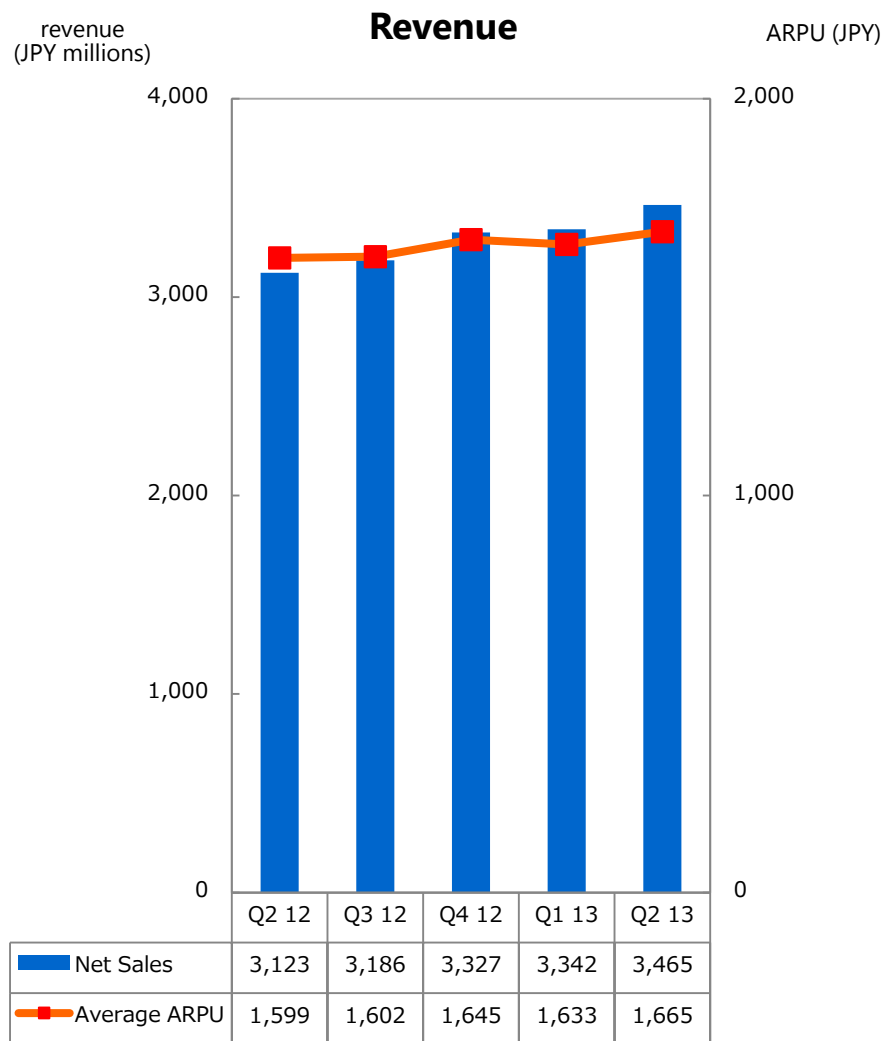
**+11.0%**  
(3 mths to Jun)

**+6.1%**  
(As of end of Jun)





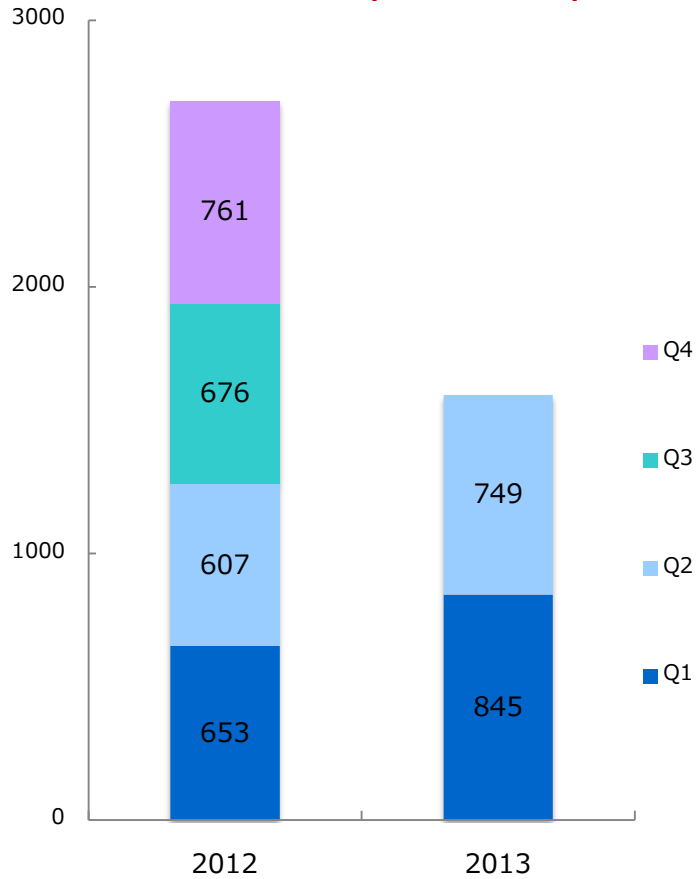
# Web Hosting – Key Indicators



## Revenue

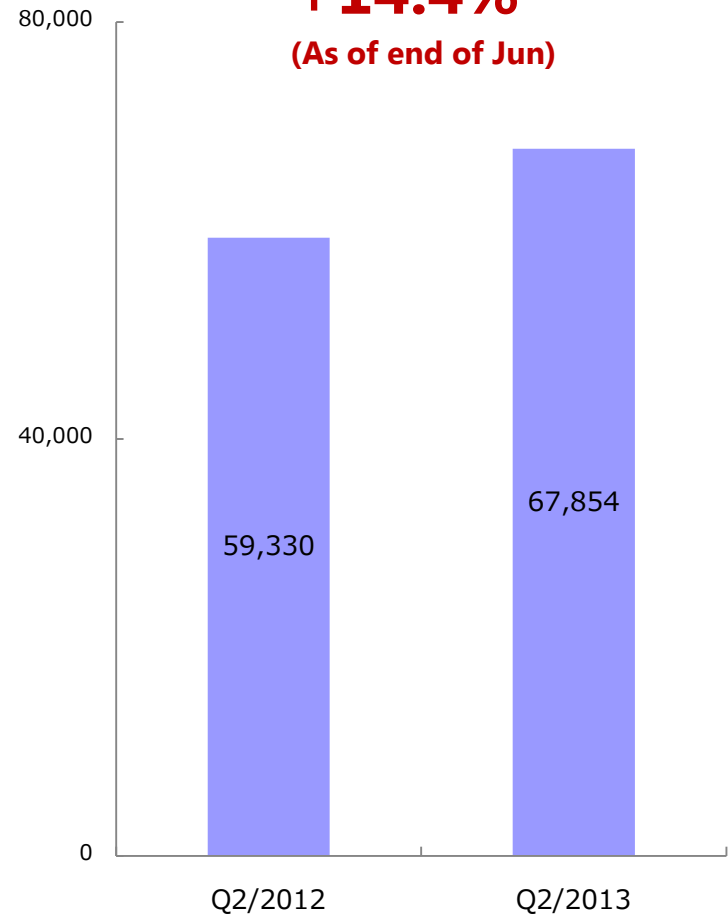
(JPY millions)

**+23.4%**  
(3mths to Jun)





## Contracts

**+14.4%**  
(As of end of Jun)



## Ecommerce Business Parameters

	 ColorMeShop		<b>Total</b>
<b>Stores</b>	49,000	18,000	<b>67,000</b>
<b>Transaction Volume</b> (Quarterly)	JPY20.0B	JPY26.4B	<b>JPY 46.5B</b>
<b>No. of Transactions</b> (Quarterly)	1.93M	1.68M	<b>3.61M</b>

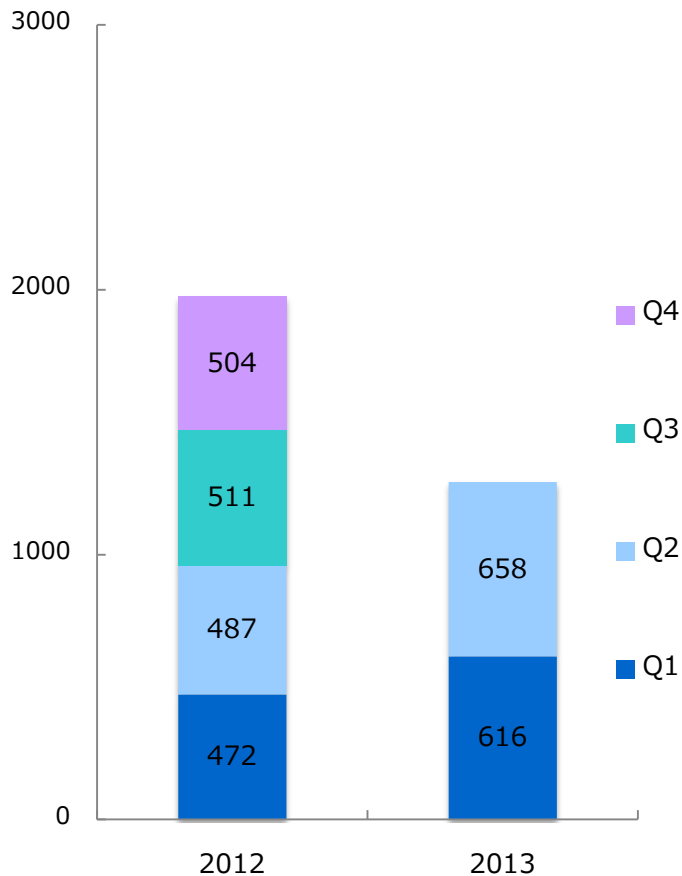
(As of end of June 2013)

# Security – Performance

## Revenue

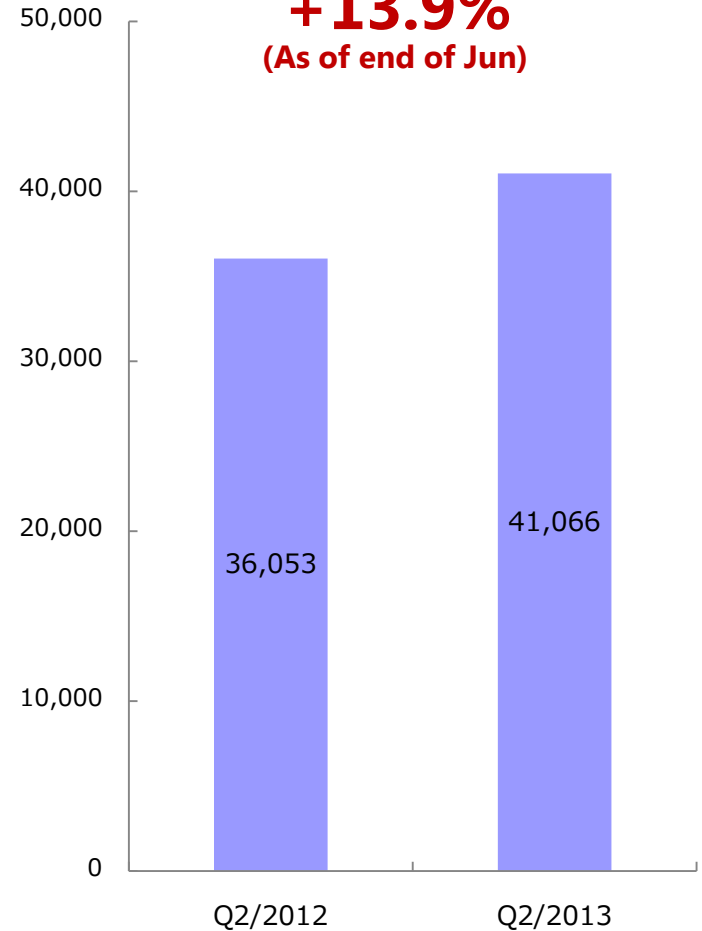
**+35.0%**  
(3mths to Jun)

(JPY millions)



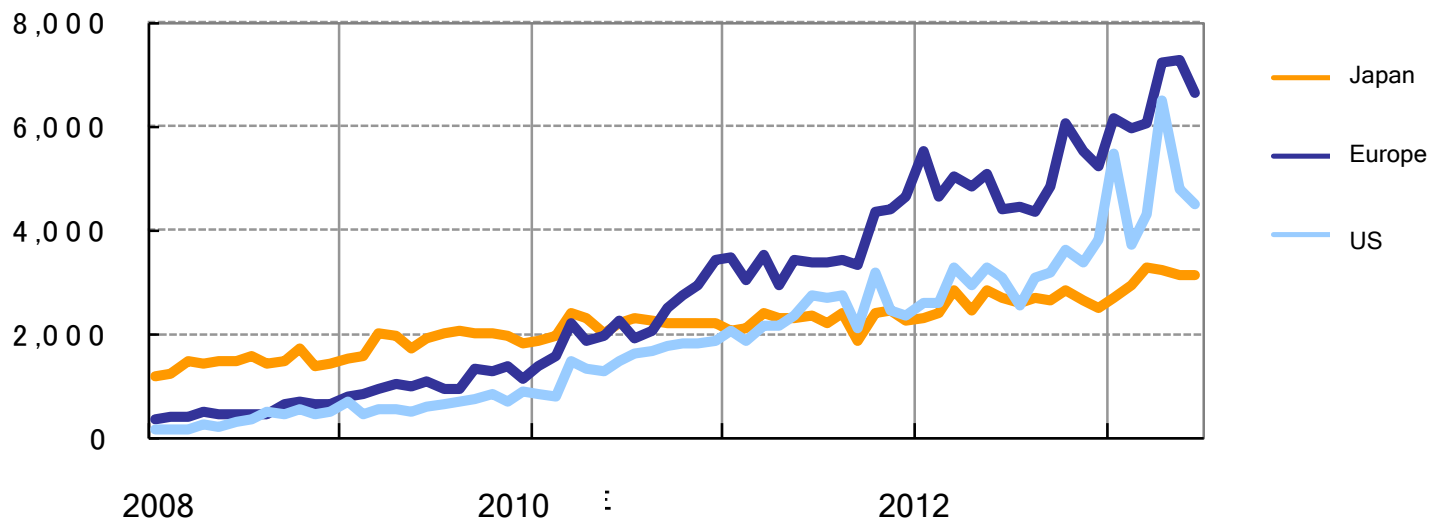
## Certificates Issued (cumulative/domestic only)

**+13.9%**  
(As of end of Jun)

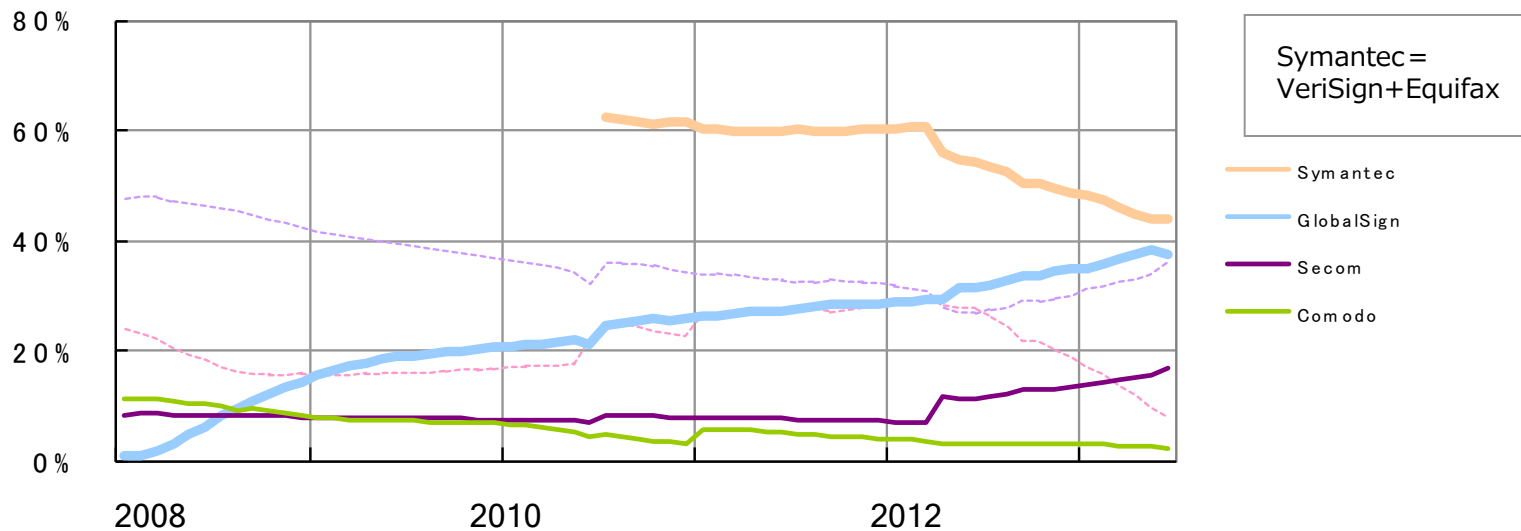


# Security – Key Indicators

### Monthly Certificate Issues by Region (New and Renewed)



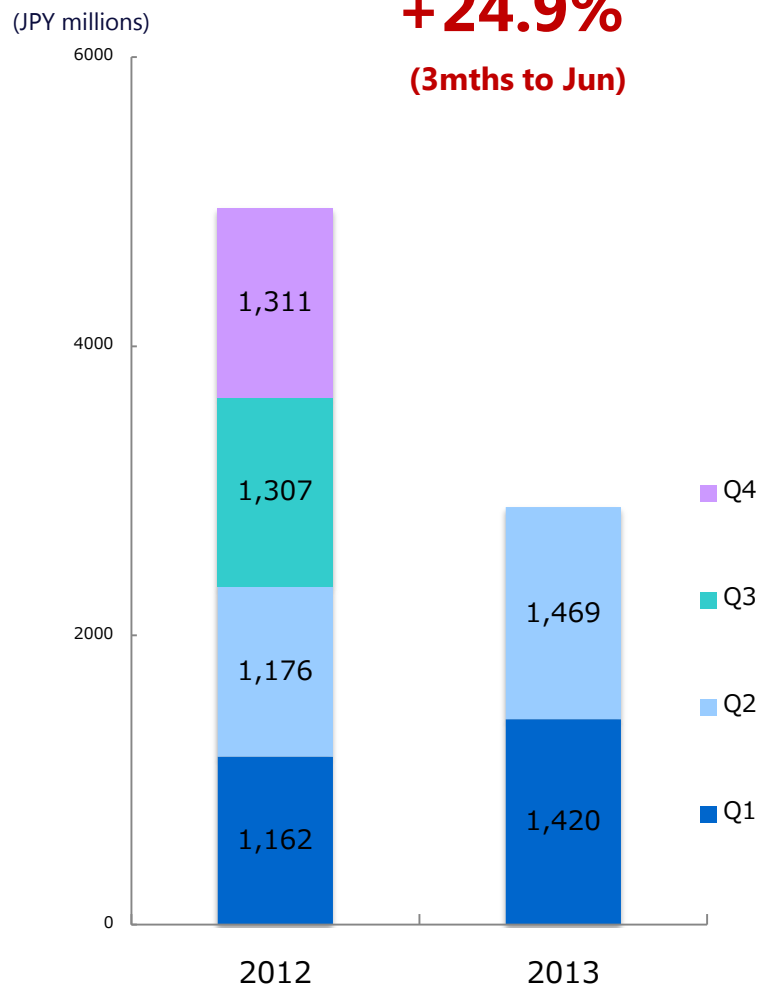
### Domestic Market Share



# Payment Processing – Key Indicators

## Revenue

**+24.9%**  
(3mths to Jun)



## Ordinary Profit

**+18.1%**  
(3mths to Jun)

