

Fiscal Year 2013 Results Presentation

Supplementary Materials

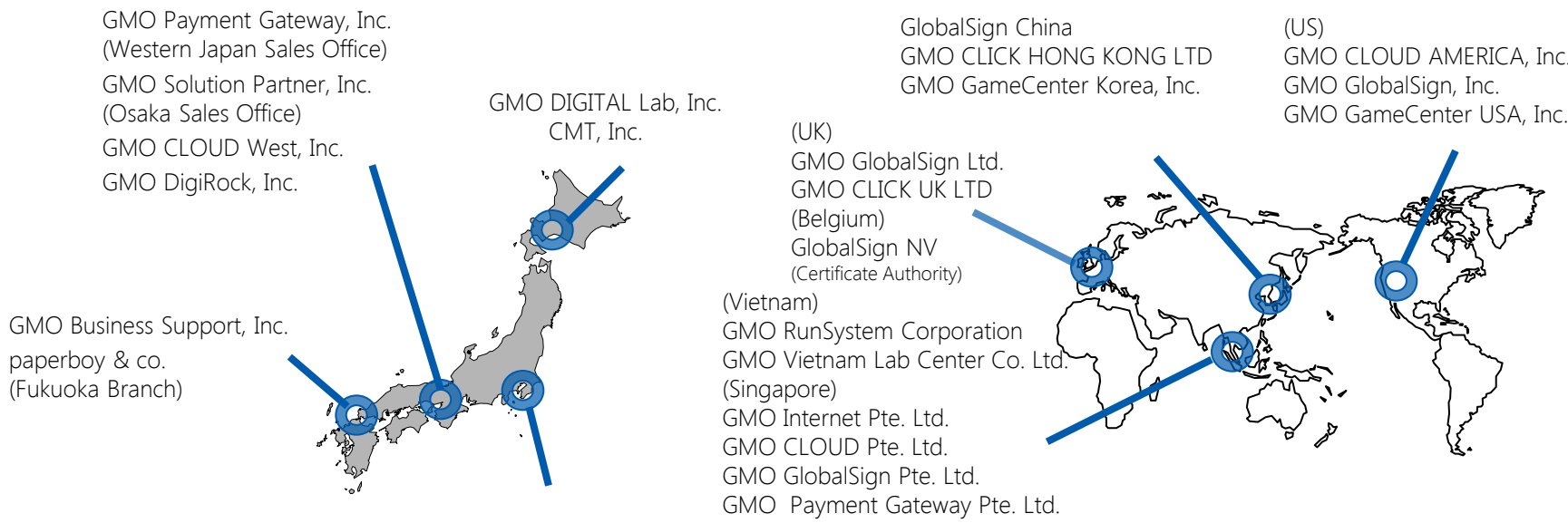
GMO INTERNET

STOCK CODE 9449

February 6, 2014

Significant Group Companies

110 Group Companies (76 consolidated, 27 non-consolidated, 3 equity method affiliates, 4 non-equity method affiliates)



Web Infrastructure & Ecommerce

- ★ GMO Internet, Inc. (TSE:9449)
- ★ GMO CLOUD, Inc. (TSE:3788)
- ★ paperboy & co. Inc. (JASDAQ: 3633)
- ★ GMO Payment Gateway, Inc. (TSE:3769)
- GlobalSign K.K.
- GMO Fast Translation, Inc.
- GMO MAKESHOP Co. Ltd.
- GMO Commerce, Inc.
- GMO Epsilon, Inc.
- Social Appli Payment Service, Inc
- GMO Payment Services, Inc.
- GMO Registry, Inc.
- GMO System Consulting, Inc.
- GMO Creators Network, Inc.
- (and other companies)

Internet Media

- ★ GMO AD Partners, Inc. (JASDAQ:4784)
- GMO NIKKO, Inc.
- GMO Mobile, Inc.
- GMO Research, Inc.
- GMO Searchteria, Inc.
- GMO China Concierge, Inc.
- GMO Media, Inc.
- GMO Solution Partner, Inc.
- JWord, Inc.
- GMO TECH, Inc.
- Booklog, Inc.
- GMO Innovators, Inc.
- (and other companies)

Internet Securities

- GMO CLICK Holdings, Inc.
- GMO CLICK Securities, Inc.
- GMO CLICK Investment, Inc.
- ★ FX PRIME by GMO Corporation (JASDAQ: 8711)

Incubation






- GMO Venture Partners, Inc.

Social & Smartphone

- GMO GameCenter, Inc.
- GMO GamePot, Inc.
- REGXE, Inc.
- GMO Kumapon, Inc.
- (and other companies)

★ Listed Company

Listed Group Companies (3 mths to September)

(JPY millions)					
Stock Code	TSE Mothers (3788)	TSE 1st Section (3769)	JASDAQ Standard (4784)	JASDAQ Standard (3633)	JASDAQ Standard (8711)
Fiscal Term	Q4 FYE 12/2013	Q1 FYE 9/2014	Q4 FYE 12/2013	Q4 FYE 12/2013	Q3 FYE 3/2014
Net Sales	2,517	1,645	4,942	1,092	685
Operating Profit	200	577	141	227	50
Ordinary Profit	196	601	153	249	49
Net Profit	155	355	2	112	65

*Compiled from each companies' quarterly P/L statements

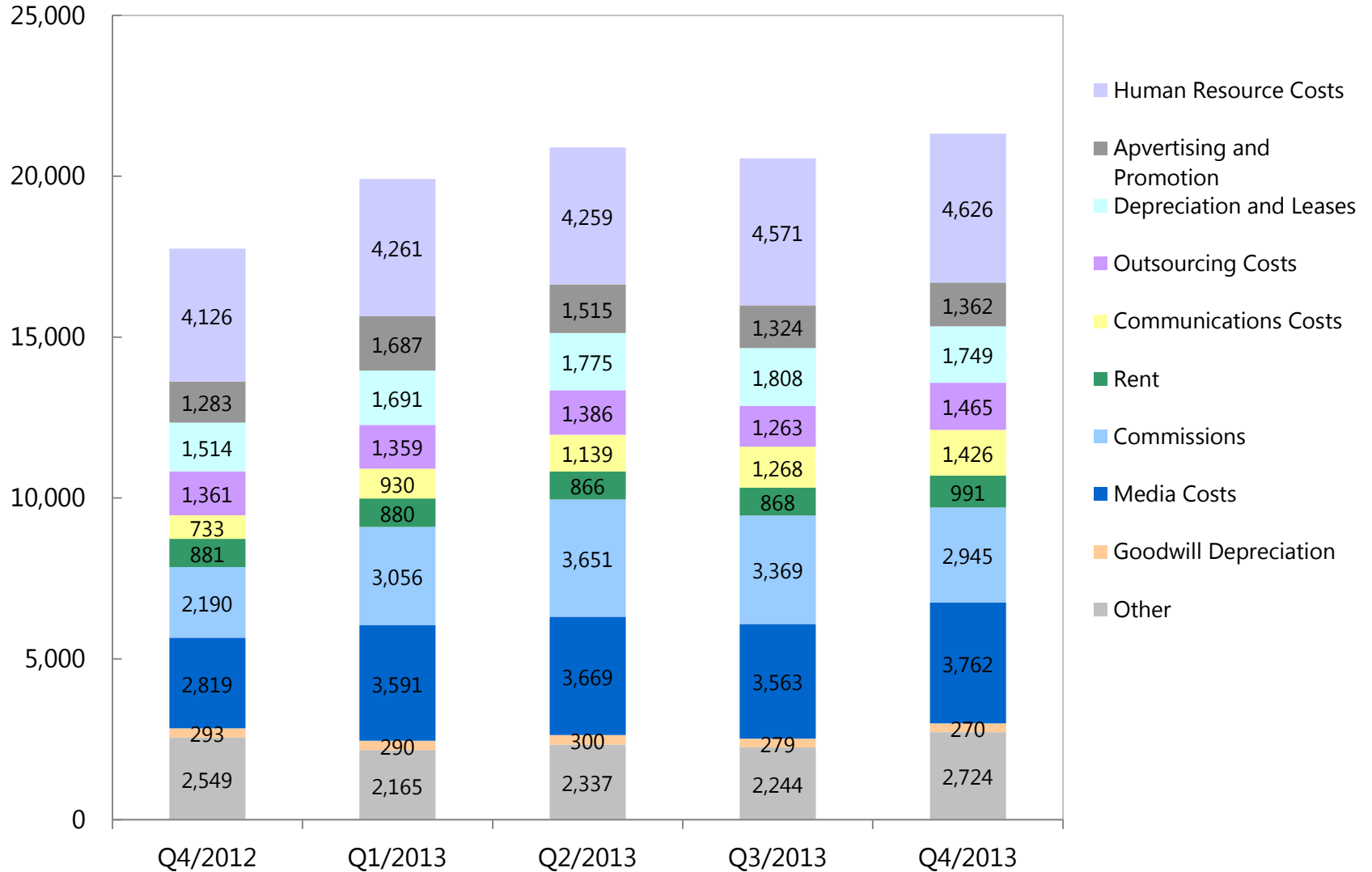
Revenue Breakdown by Segment

(JPY millions)

	Q4/2012	Q1/2013	Q2/2013	Q3/2013	Q4/2013
◆Web Infrastructure & Ecommerce					
Internet Access Provider	656	827	1,112	1,256	1,450
Domain	942	1,138	1,184	1,106	1,186
Web Hosting	3,327	3,342	3,465	3,427	3,450
Ecommerce Solutions	761	845	749	774	853
Security	504	616	658	674	716
Payment Processing	1,281	1,382	1,426	1,519	1,601
Other	629	898	838	980	693
Segment Total	8,102	9,051	9,436	9,738	9,950
◆Internet Media					
Internet Media & Search Marketing	2,347	2,514	2,532	2,523	2,436
Internet Advertising Agency	3,673	4,491	4,610	4,382	4,744
Other	469	482	462	434	558
Segment Total	6,490	7,488	7,604	7,339	7,739
◆Internet Securities					
Internet Securities	4,837	5,528	5,685	5,162	5,054
Segment Total	4,837	5,528	5,685	5,162	5,054
◆Social & Smartphone					
Smartphone Game	435	863	1,231	1,147	1,113
Daily Deals	383	397	392	338	324
Segment Total	818	1,261	1,624	1,486	1,438
◆Incubation					
Incubation	525	41	42	61	5
Segment Total	525	41	42	61	5
Adjustment for internal transactions	-456	-560	-520	-479	-477
Consolidated Revenue	20,319	22,810	23,873	23,310	23,710

Cost Composition (Consolidated)

(JPY millions)

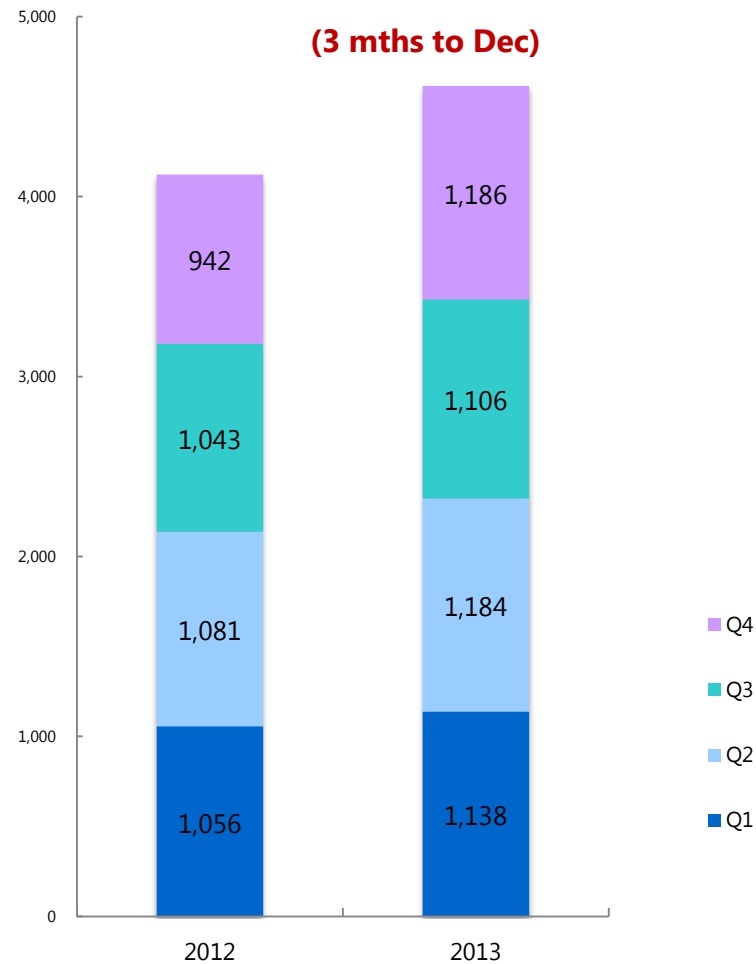


Domain Registration

Revenue

(JPY millions)

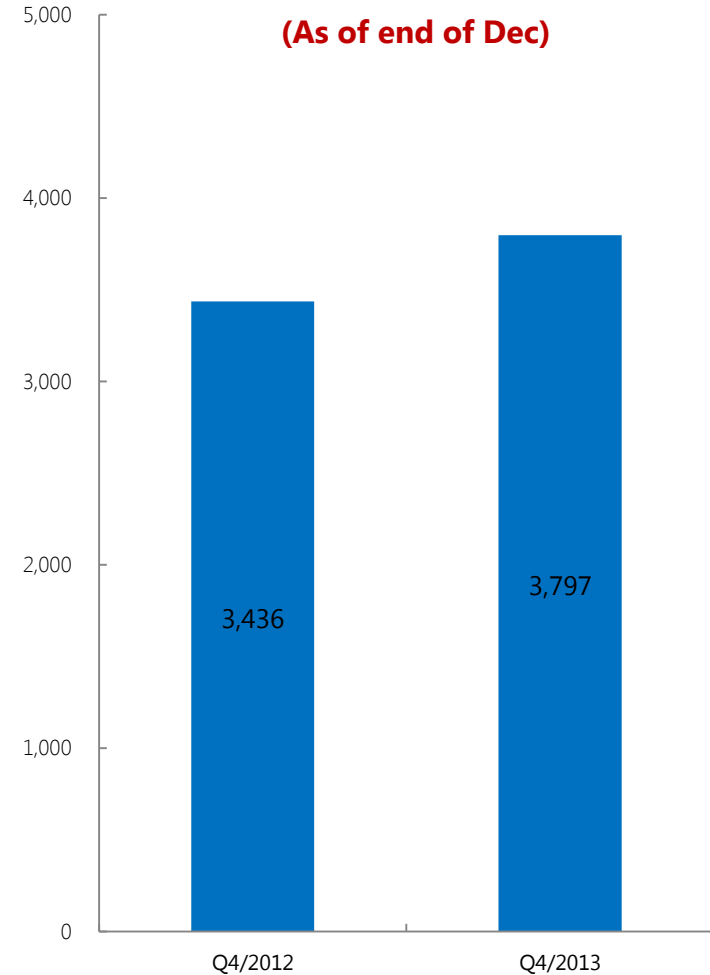
+25.9%
(3 mths to Dec)



Registrations

(1000s)

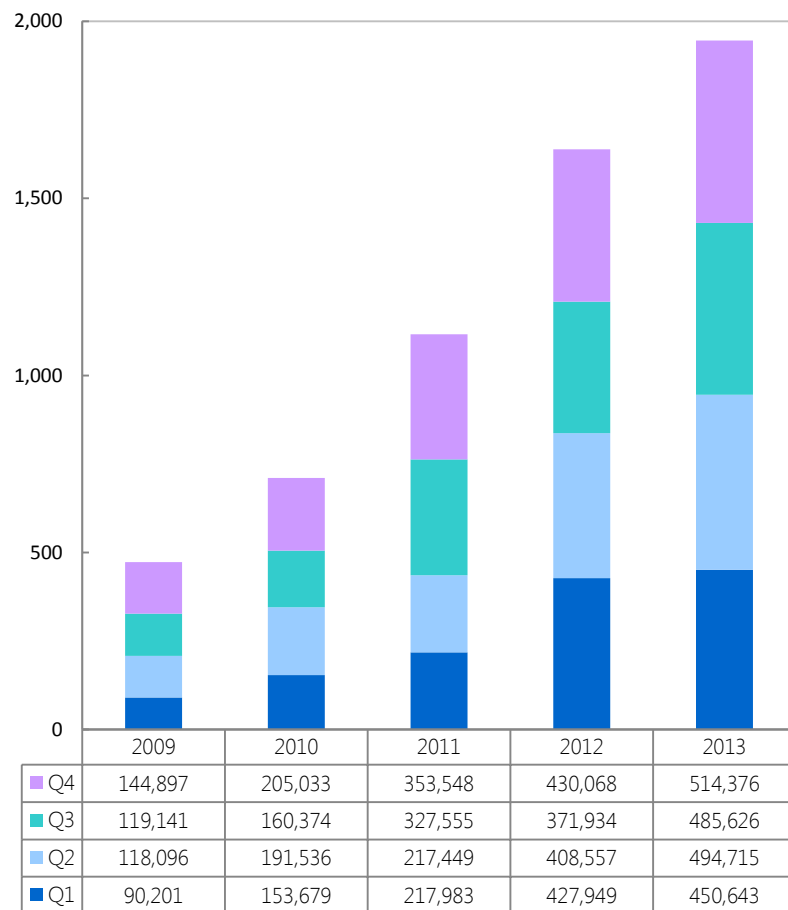
+10.5%
(As of end of Dec)



New Domains & Domain Renewals

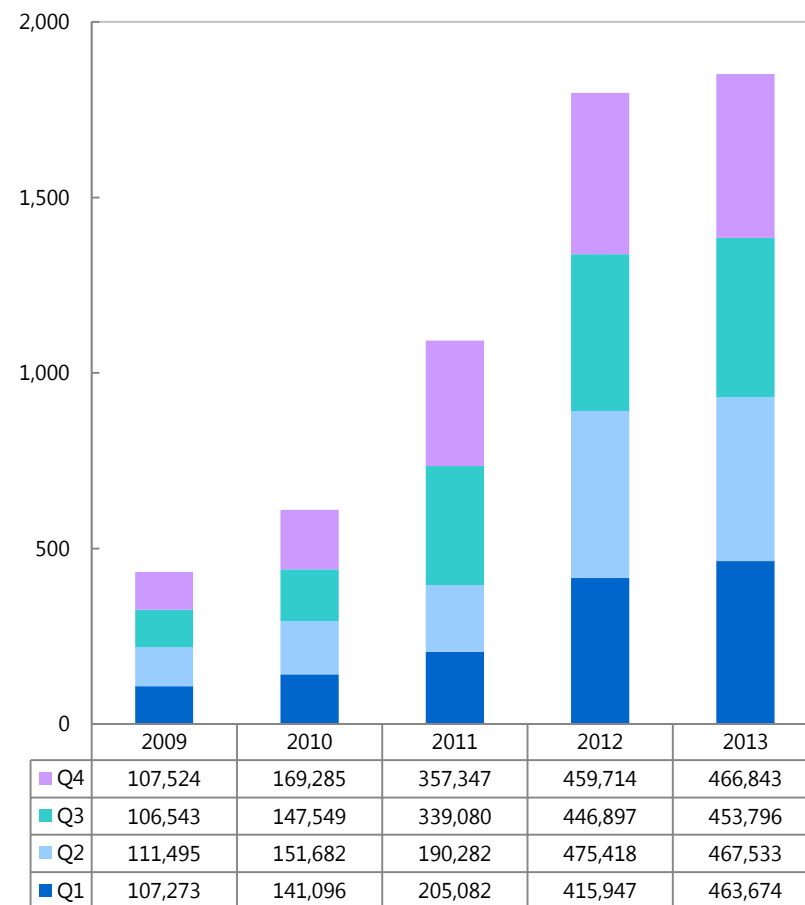
New Domain Registrations

(1000s)



Renewals

(1000s)



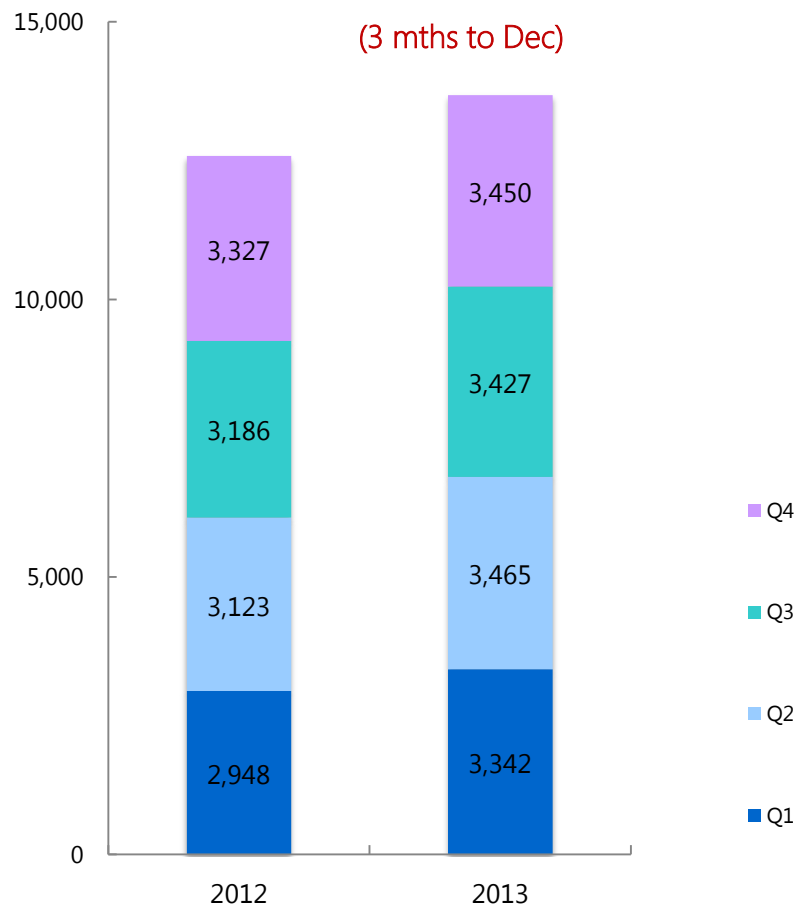
Web Hosting – Performance

Revenue

+3.7%

(3 mths to Dec)

(JPY millions)

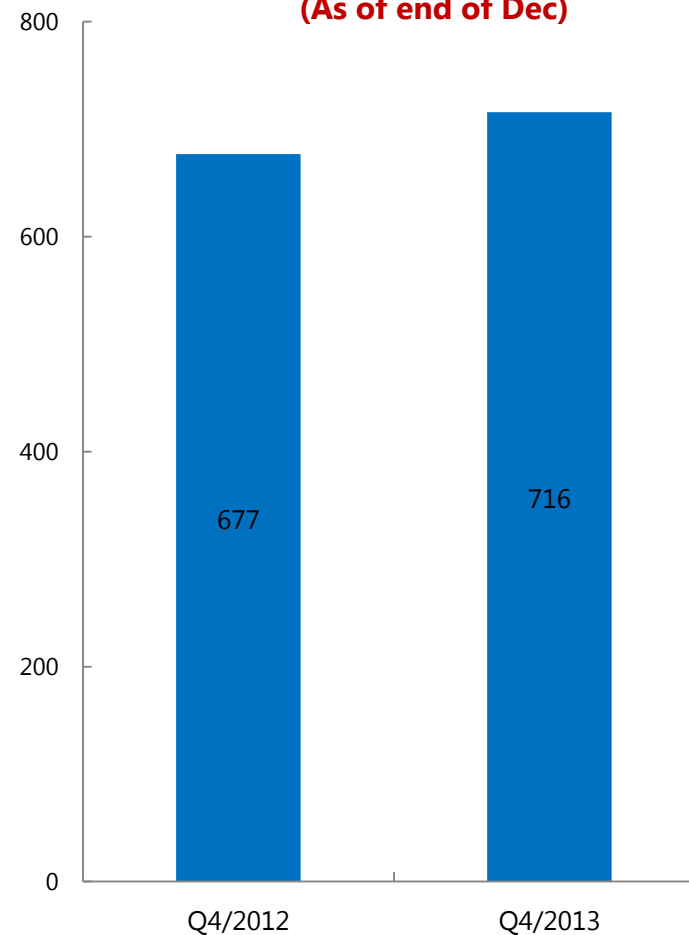


Contracts

+5.8%

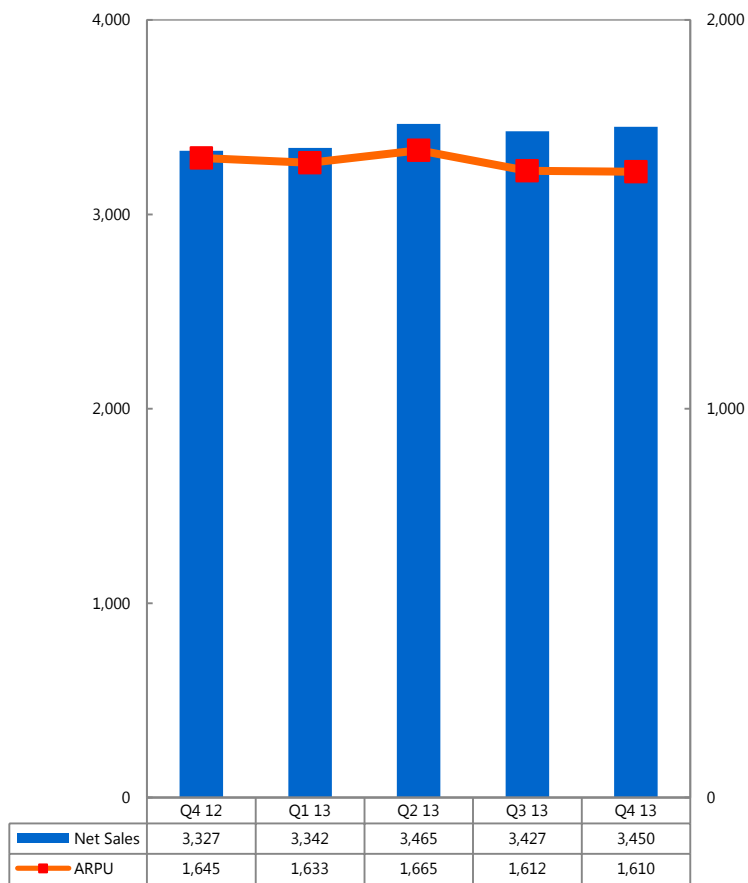
(As of end of Dec)

(1000s)

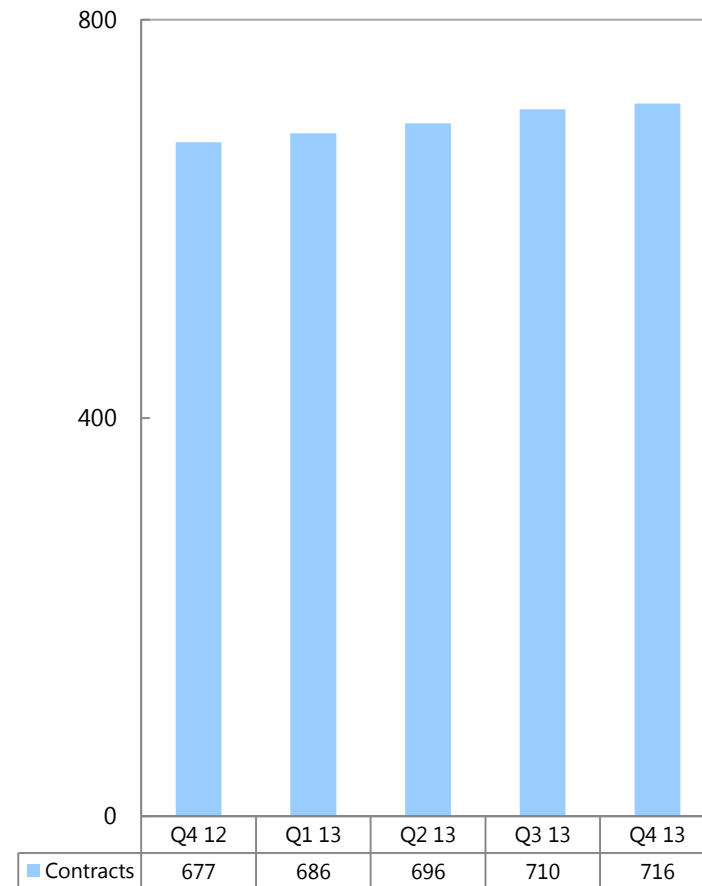


Web Hosting – Key Indicators

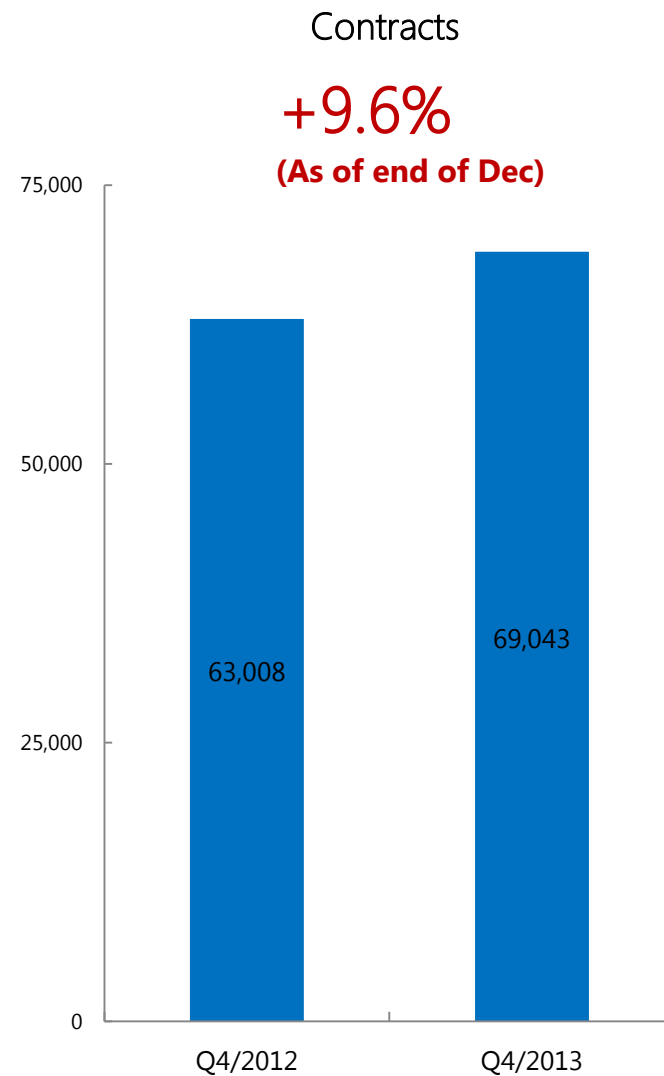
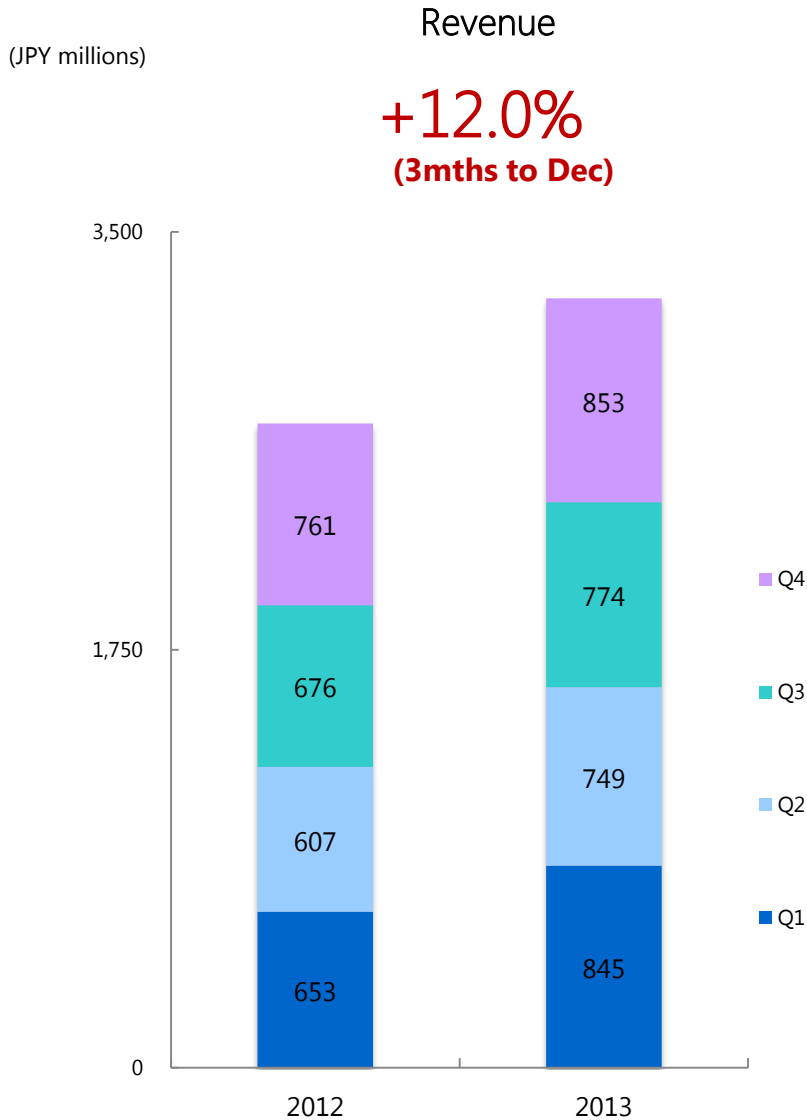
revenue (JPY millions) **Revenue** ARPU (JPY)




(1000s) **Contracts**



Ecommerce Solutions – Performance



Ecommerce Business Parameters

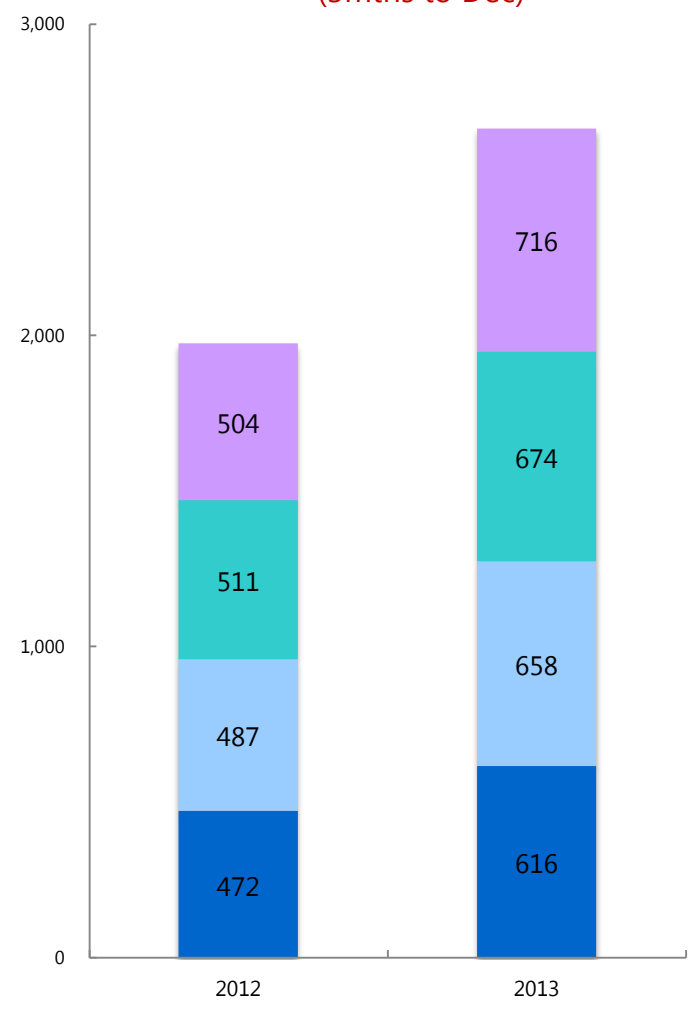
			Total
Stores	51,000	17,000	69,000
Transaction Volume (Quarterly)	JPY22.3B	JPY31.4B	JPY 53.7B
No. of Transactions (Quarterly)	2.10M	1.88M	3.98M

(As of end of December 2013)

Revenue

+42.0%
(3mths to Dec)

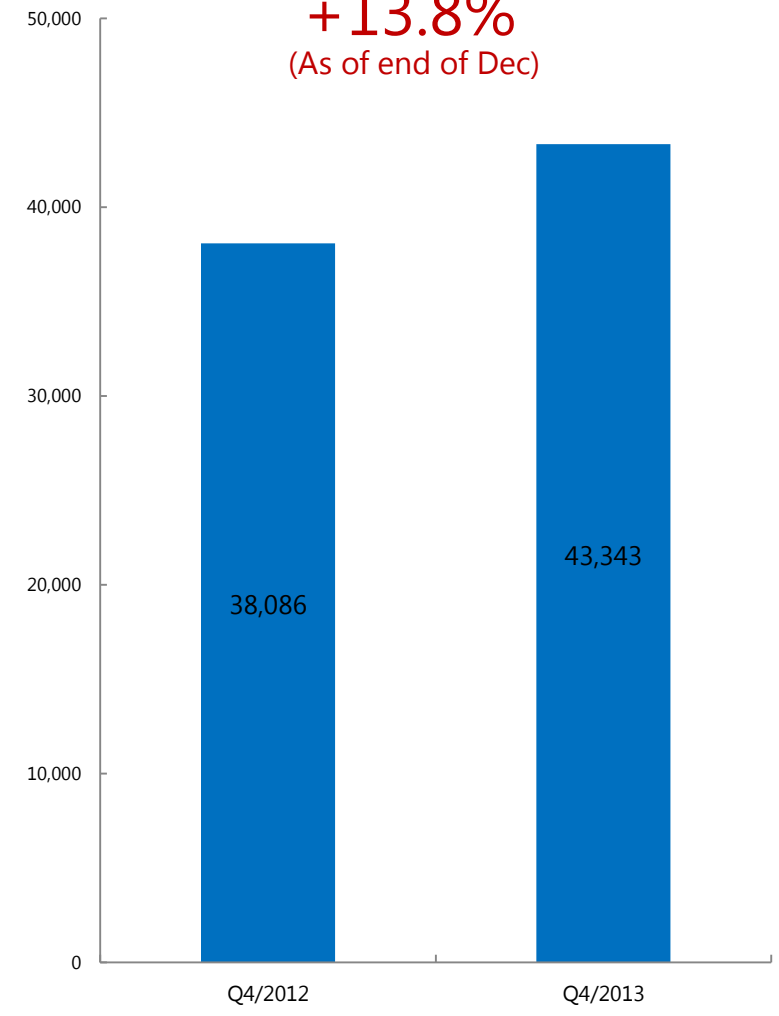
(JPY millions)



Certificates Issued

(cumulative/domestic only)

+13.8%
(As of end of Dec)



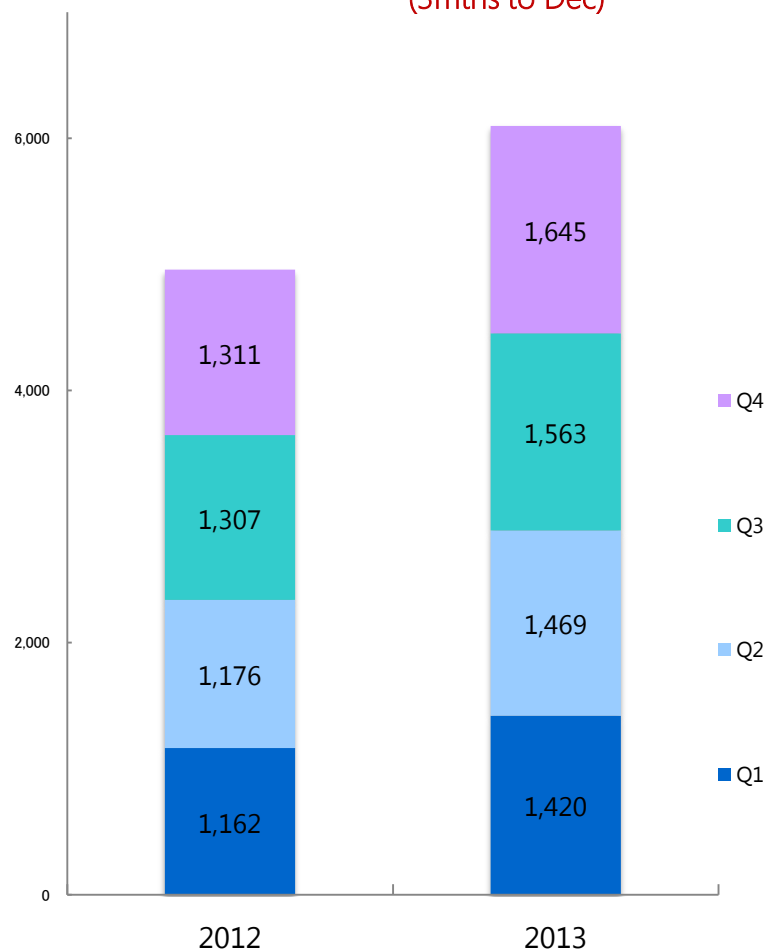
Payment Processing – Key Indicators

Revenue

+25.5%

(3mths to Dec)

(JPY millions)

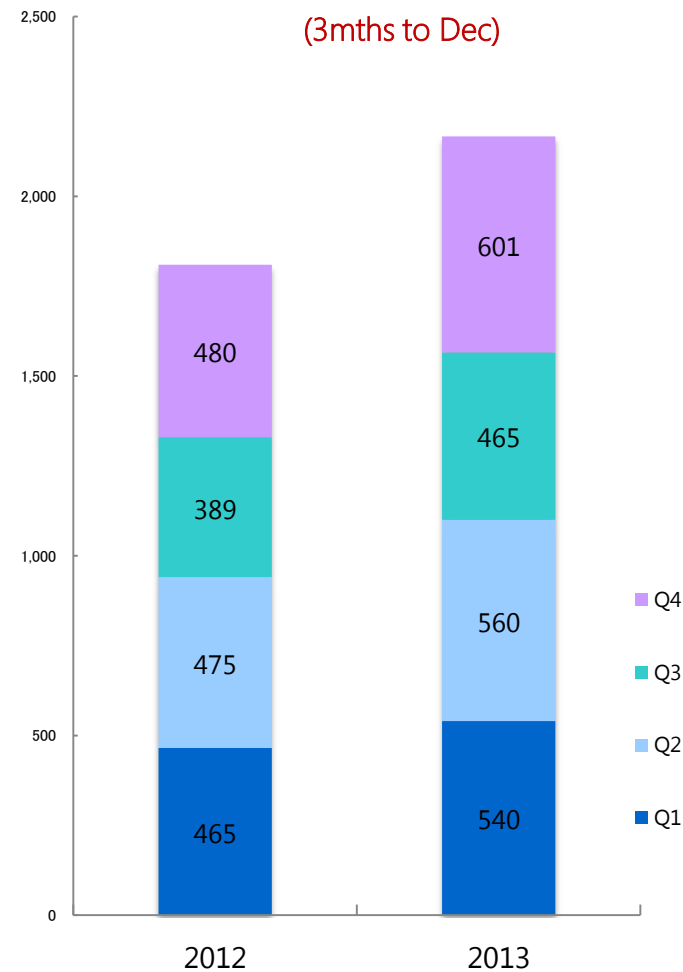


Ordinary Profit

+25.2%

(3mths to Dec)

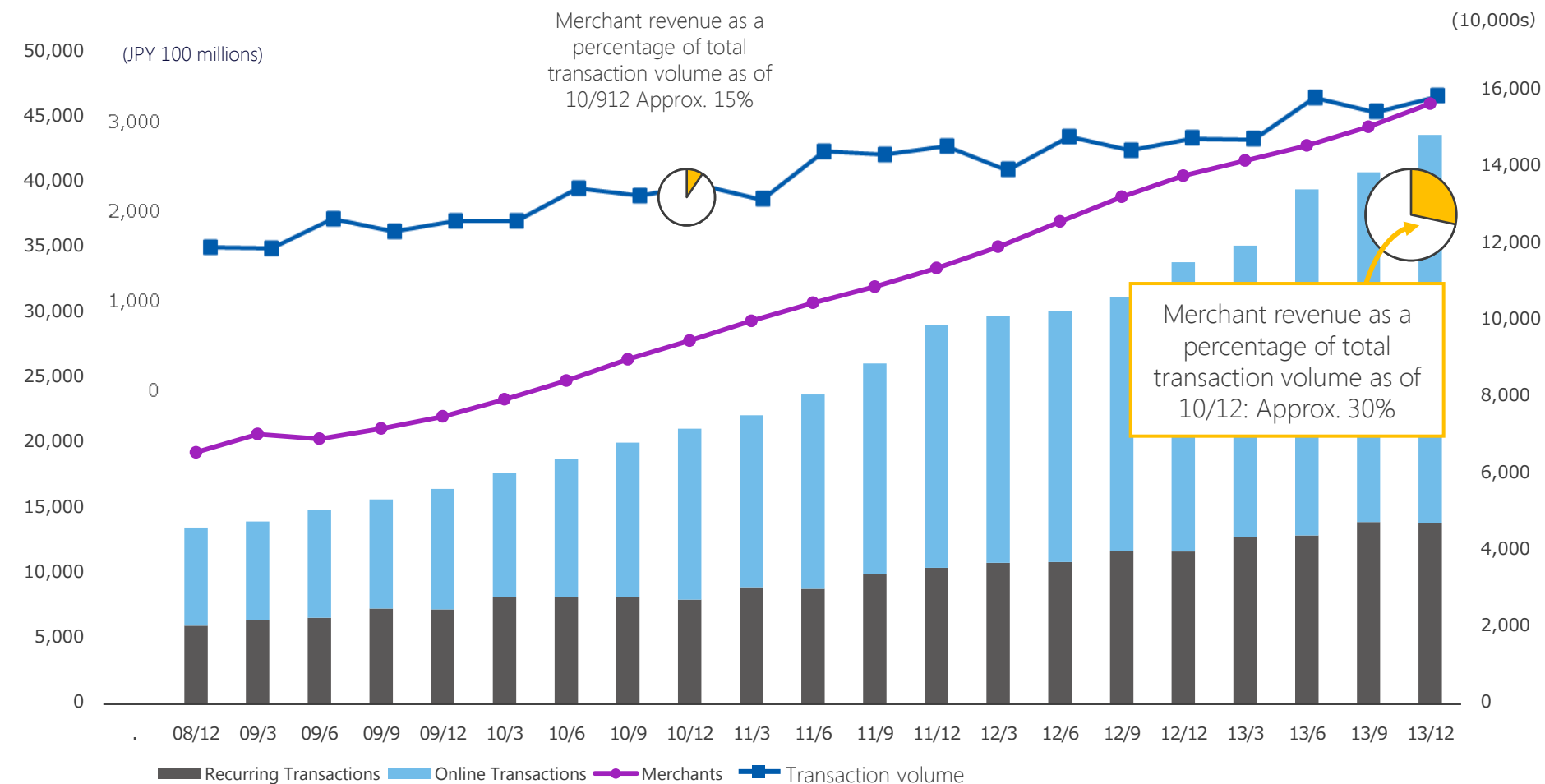
(JPY millions)



*Based on figures disclosed by GMO Payment Gateway, Inc.

Payment Processing – Key Indicators

Merchants: 46,108, Transaction volume: approx. JPY330 billion, No. of Transactions: 148 million



*Actual number of merchants at end of each quarter, and actual transaction volume and number of transactions throughout the quarter. Data provided by GMO Payment Gateway, Inc.