

Fiscal Year 2014 First Quarter Results Presentation

Supplementary Materials

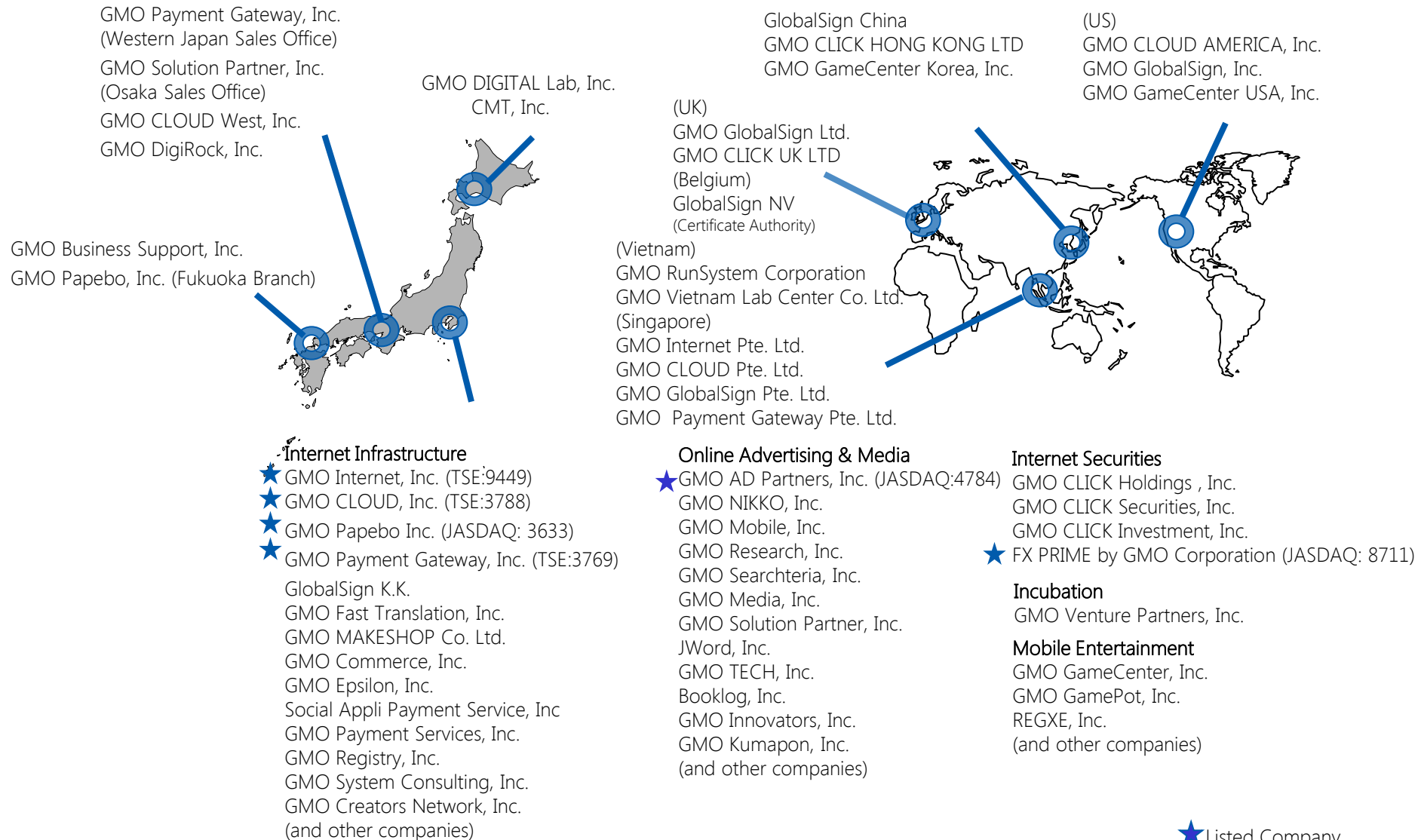
GMO INTERNET

STOCK CODE 9449

May 1, 2014

Significant Group Companies

115 Group Companies (81 consolidated, 26 non-consolidated, 3 equity method affiliates, 5 non-equity method affiliates)



★ Listed Company

1/8  GlobalSign provides SSL to candidates in the Tokyo Gubernatorial elections

1/9  MakeShop transaction volume exceeds JPY100 billion in 2013

1/10  paperboy&co becomes GMO Papebo, Inc.

1/27  Gamepot by GMO partners with Hatsune Miku



1/29  GMO Apps Cloud wins grand prize in GameBusiness.jp Game Cloud Awards, 2014



2/4  GMO CLICK Securities FX trading volume highest globally in 2013



2/6  Secondhand clothing market app, Kiteco launched

2/12  GMO AppStudio launches Line Dream Garden on LINE GAME



2/18 

GMO Technology Boot Camp for new recruits to enhance technology and decision making skills

2/20 

Japan's first Geographic top-level domain. .nagoya opens for registration to trademark holders

3/5 

New public cloud service, GMO CLOUD Public ALTUS launched

3/12 

GMO-PG Global Payment launches in Taiwan

3/19 

CtoC online craft market minne used by over 25,000 creators

4/1 

Osaka-city adopts GMO-PG service for credit card payment of water bills






4/7 

.tokyo opens for registration to trademark holders

4/22 

New smartphone payment service, GMO Pallet launches

Listed Group Companies (3 mths to March)

(JPY millions)					
Stock Code	TSE Mothers (3788)	TSE 1st Section (3769)	JASDAQ Standard (4784)	JASDAQ Standard (3633)	JASDAQ Standard (8711)
Fiscal Term	Q1 FYE 12/2014	Q2 FYE 9/2014	Q1 FYE 12/2014	Q1 FYE 12/2014	Q4 FYE 3/2014
Net Sales	2,571	1,842	6,213	1,124	574
Operating Profit	321	661	243	150	-1
Ordinary Profit	286	641	199	117	-2
Net Profit	175	363	80	69	-31

*Compiled from each companies' quarterly P/L statements

Revenue Breakdown by Segment

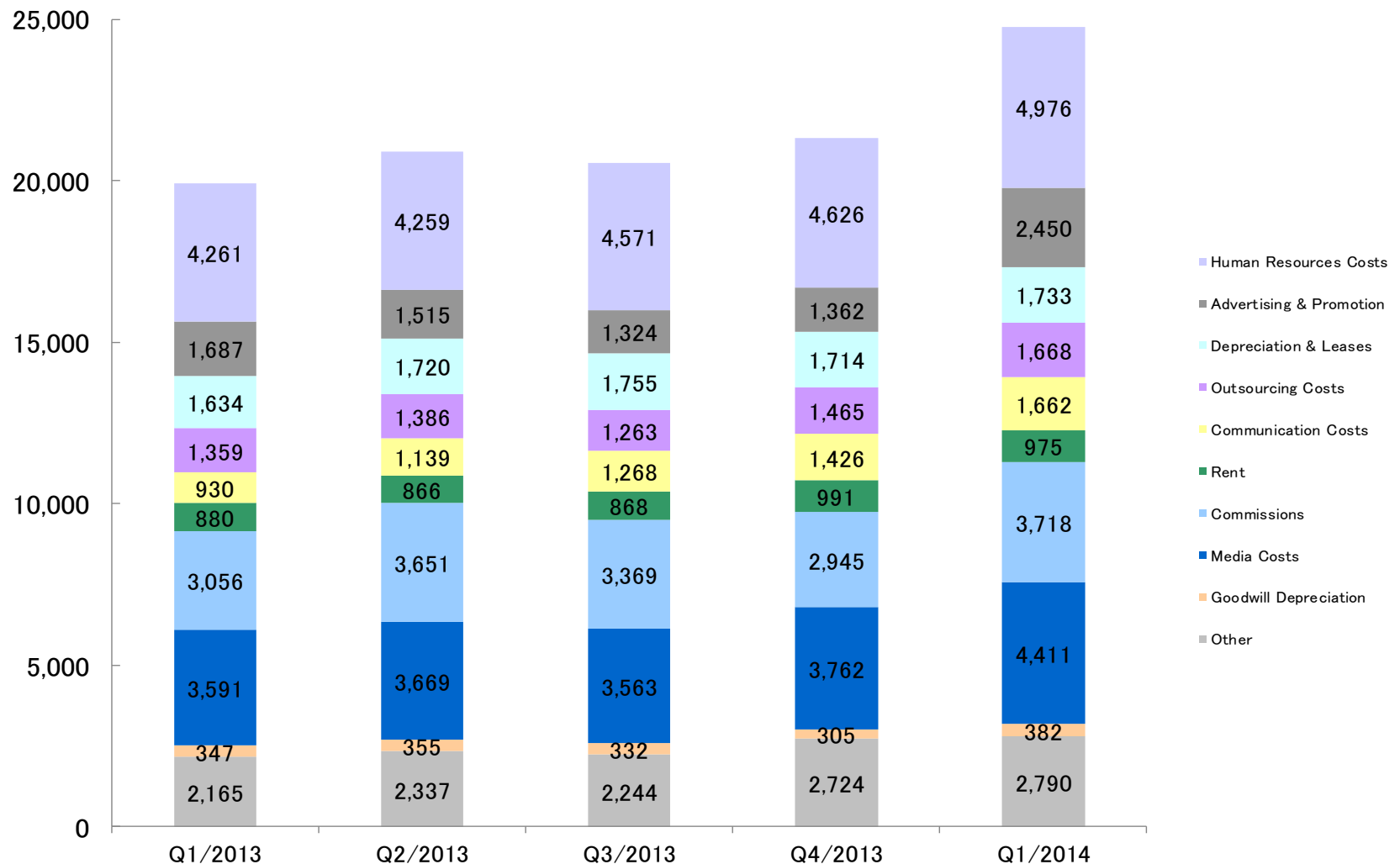
(JPY millions)

	Q1/2013	Q2/2013	Q3/2013	Q4/2013	Q1/2014
◆Web Infrastructure & Ecommerce					
Provider	827	1,112	1,256	1,450	1,629
Domain	1,138	1,184	1,106	1,186	1,428
Cloud & Hosting	3,342	3,465	3,427	3,450	3,422
Ecommerce Solutions	845	749	774	853	1,192
Security	616	658	674	716	803
Payment	1,382	1,426	1,519	1,601	1,797
Other	898	838	980	693	966
Segment Total	9,051	9,436	9,738	9,950	11,240
◆Online Advertising & Media					
Internet Media	2,884	2,904	2,838	2,740	3,029
Online Advertising	4,485	4,609	4,382	4,744	5,509
Other	482	461	432	558	569
Segment Total	7,853	7,975	7,653	8,043	9,107
◆Internet Securities					
Internet Securities	5,528	5,685	5,162	5,054	5,553
Segment Total	5,528	5,685	5,162	5,054	5,553
◆Mobile Entertainment					
Mobile Entertainment	863	1,231	1,147	1,113	1,710
Segment Total	863	1,231	1,147	1,113	1,710
◆Incubation					
Incubation	41	42	61	5	16
Segment Total	41	42	61	5	16
Adjustment for internal transactions	(527)	(499)	(454)	(456)	(602)
Consolidated Net Sales	22,810	23,873	23,310	23,710	27,026

*Segmentation revised effective Q1 2014. Historical net sales amounts are presented based on new segmentation.

Cost Composition (Consolidated)

(JPY millions)

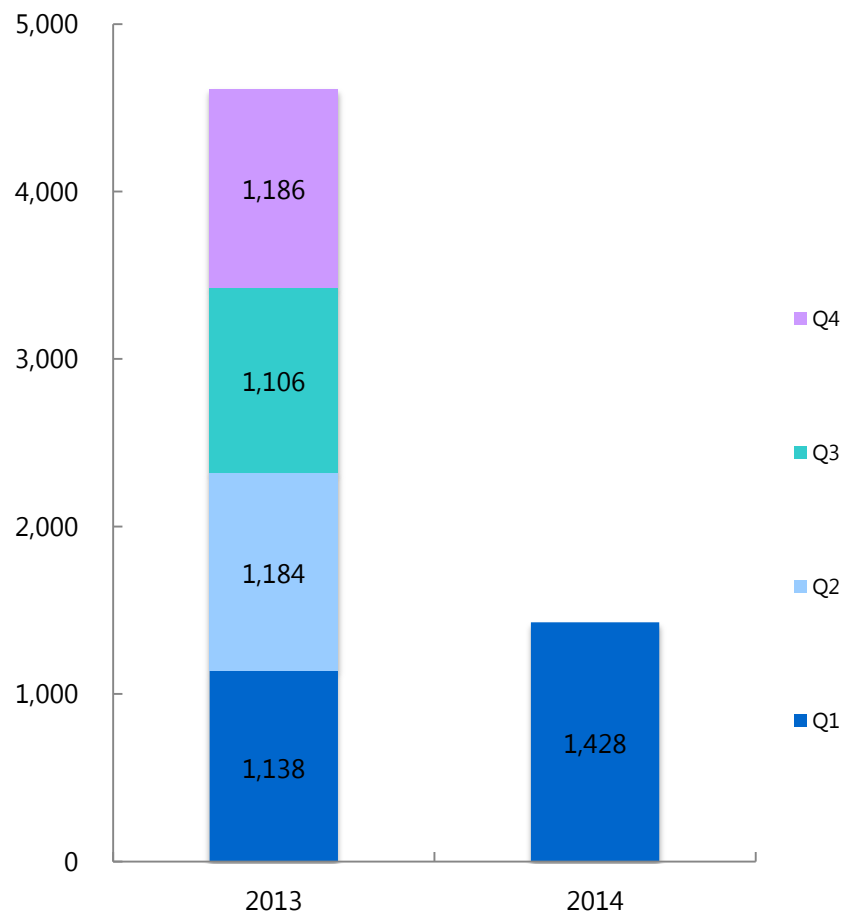


*Segmentation revised effective Q1 2014. Historical net sales amounts are presented based on new segmentation.

Revenue

(JPY millions)

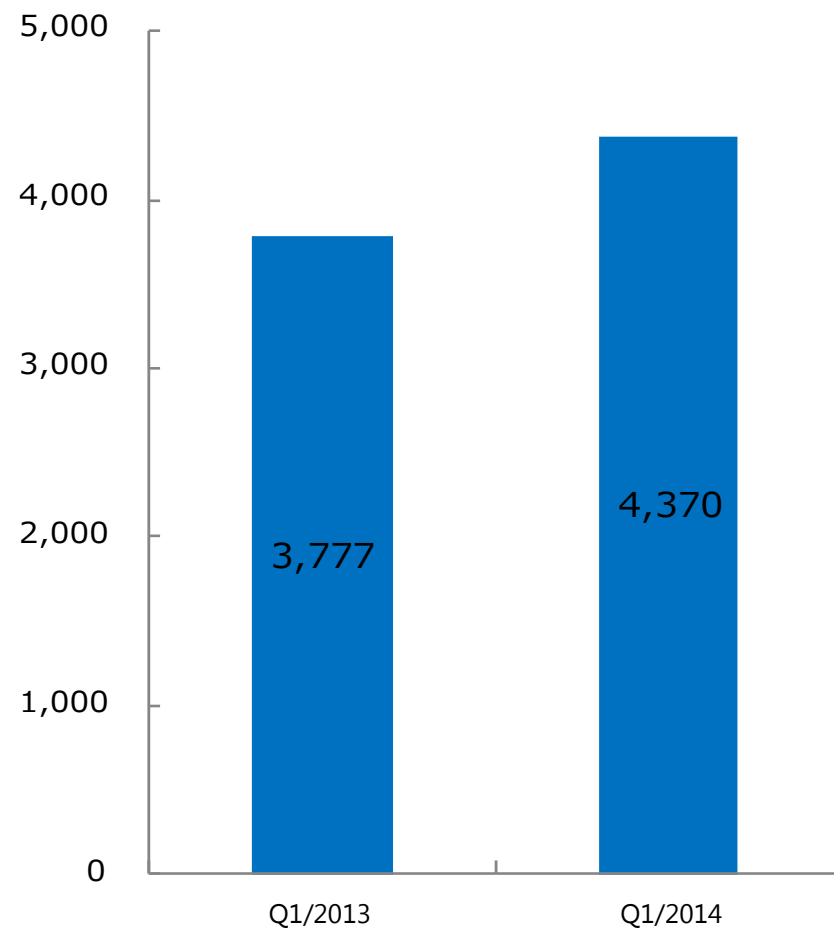
+25.4%
(3 mths to Mar)



Registrations

(1000s)

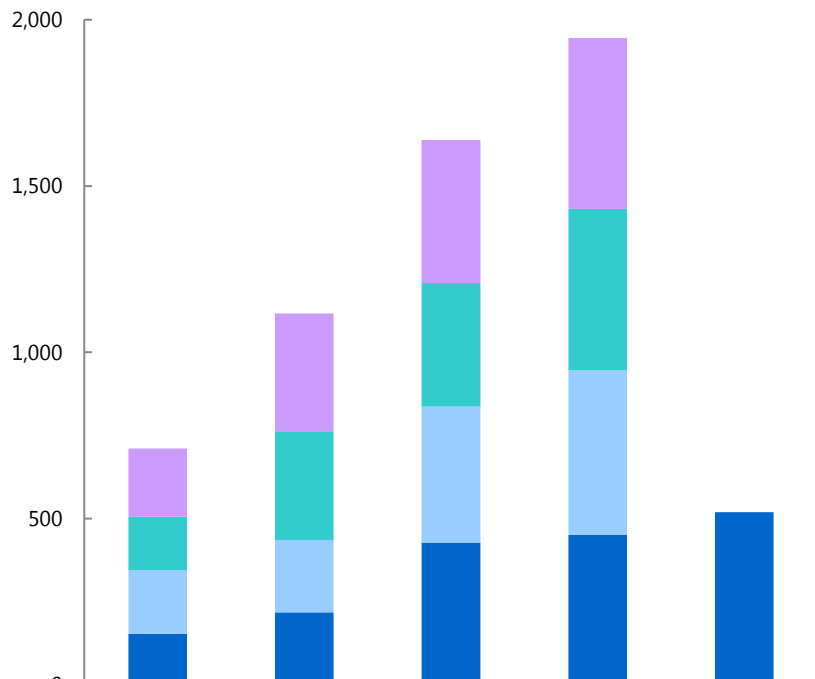
+15.7%
(As of end of Mar)



New Domains & Domain Renewals

New Domain Registrations

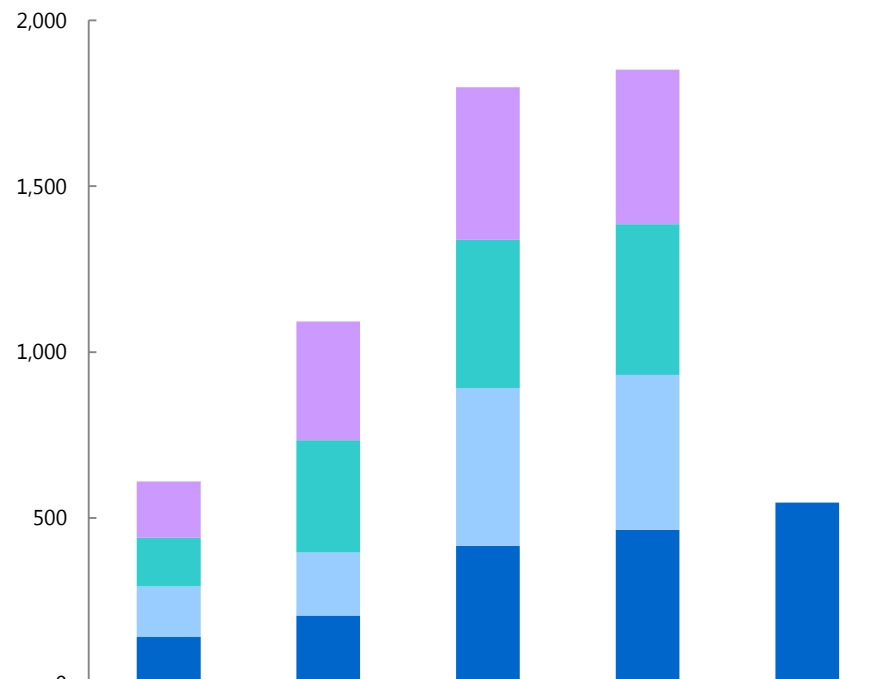
(1000s)



	2010	2011	2012	2013	2014
Q4	205,033	353,548	430,068	514,376	
Q3	160,374	327,555	371,934	485,626	
Q2	191,536	217,449	408,557	494,715	
Q1	153,679	217,983	427,949	450,643	518,938

Renewals

(1000s)

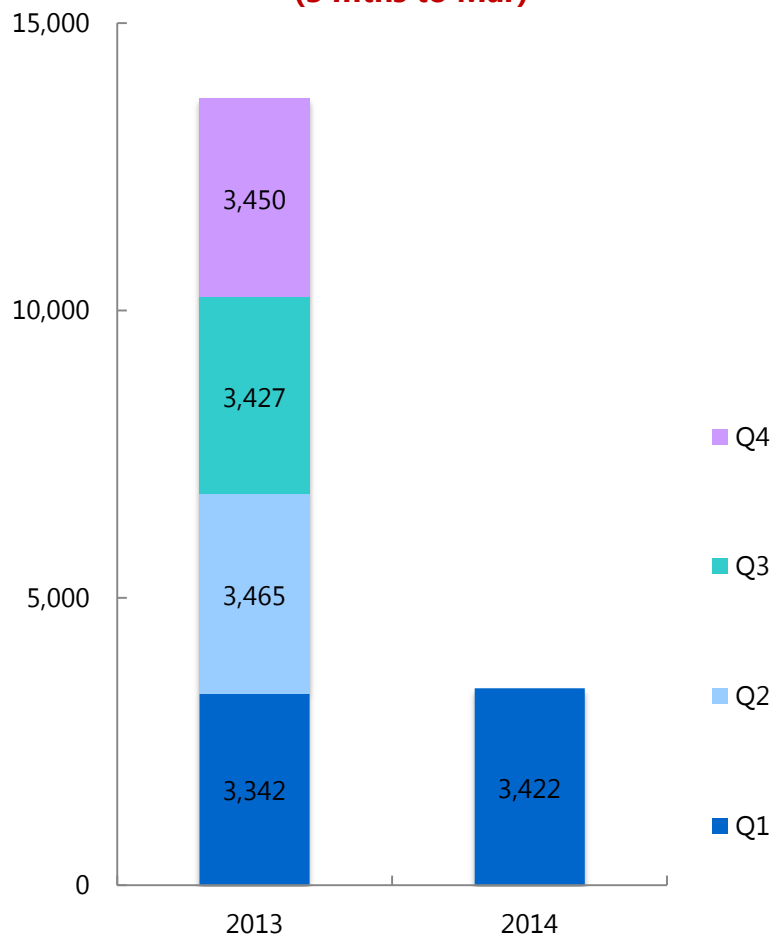


	2010	2011	2012	2013	2014
Q4	169,285	357,347	459,714	466,843	
Q3	147,549	339,080	446,897	453,796	
Q2	151,682	190,282	475,418	467,533	
Q1	141,096	205,082	415,947	463,674	545,661

Revenue

(JPY millions)

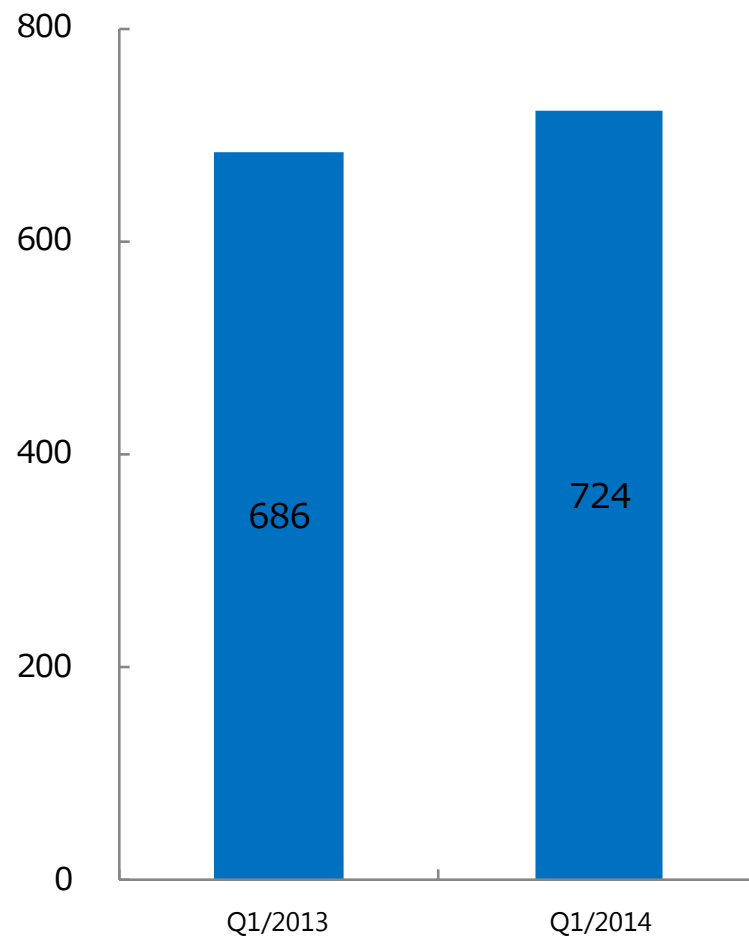
+2.4%
(3 mths to Mar)



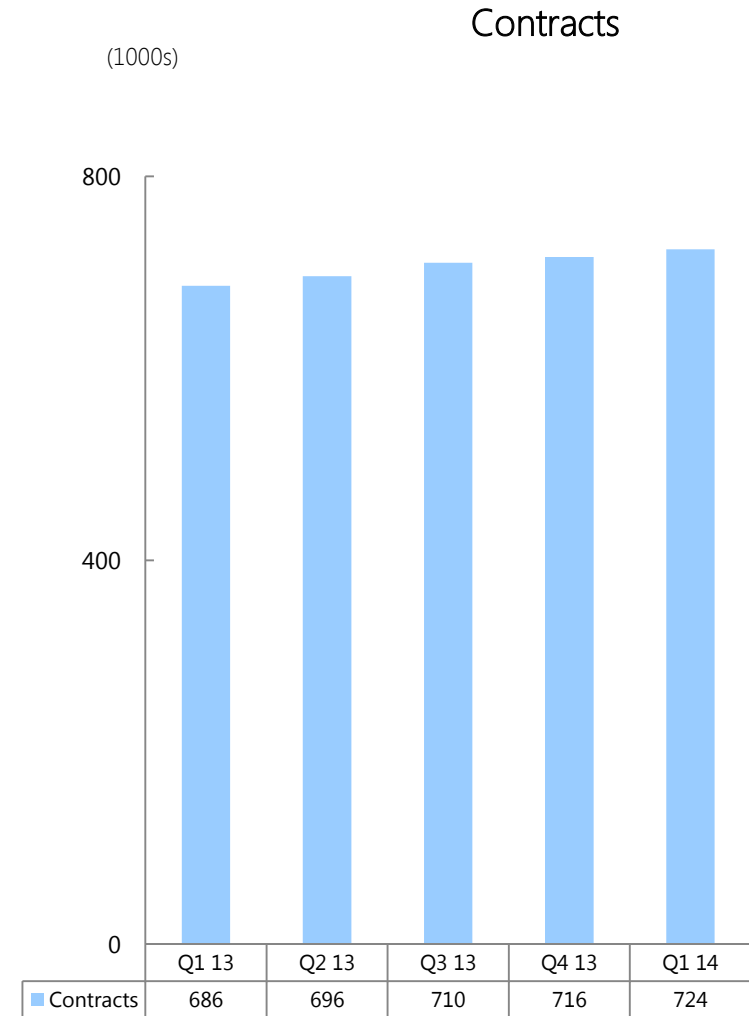
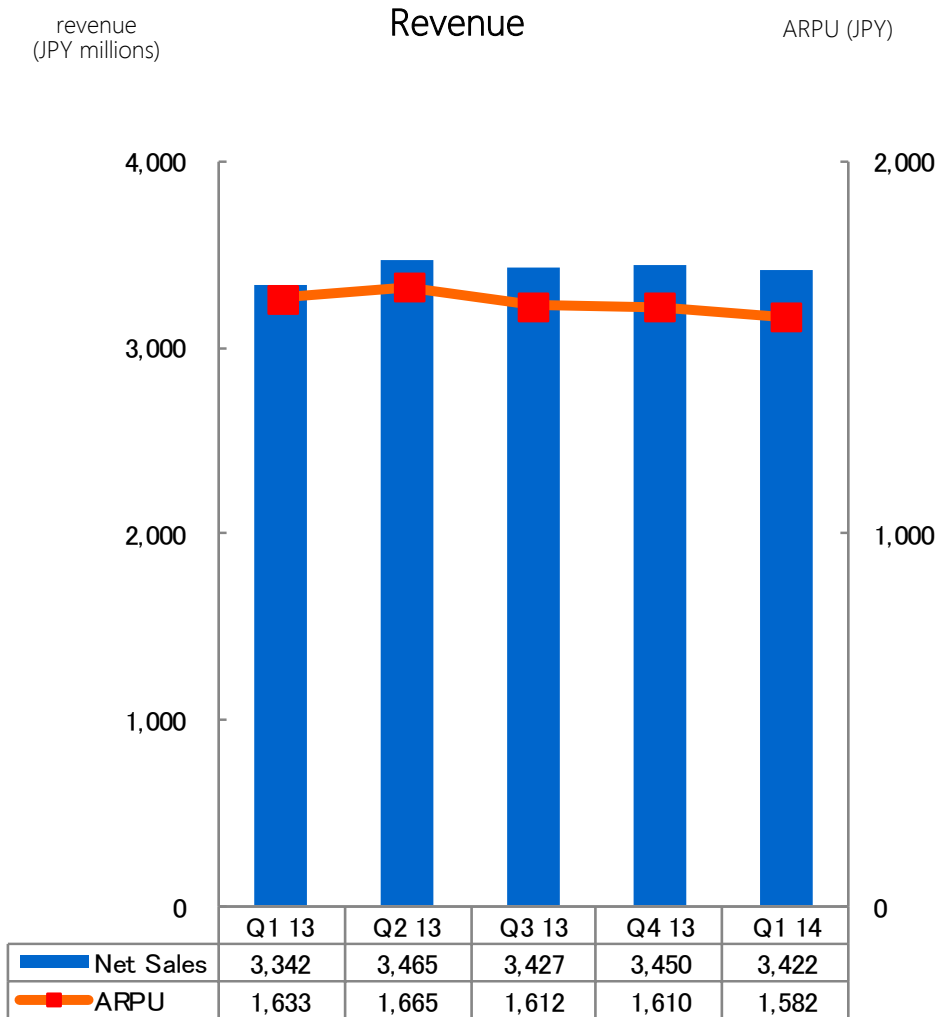
Contracts

(1000s)

+5.6%
(As of end of Mar)



Hosting & Cloud – Key Indicators

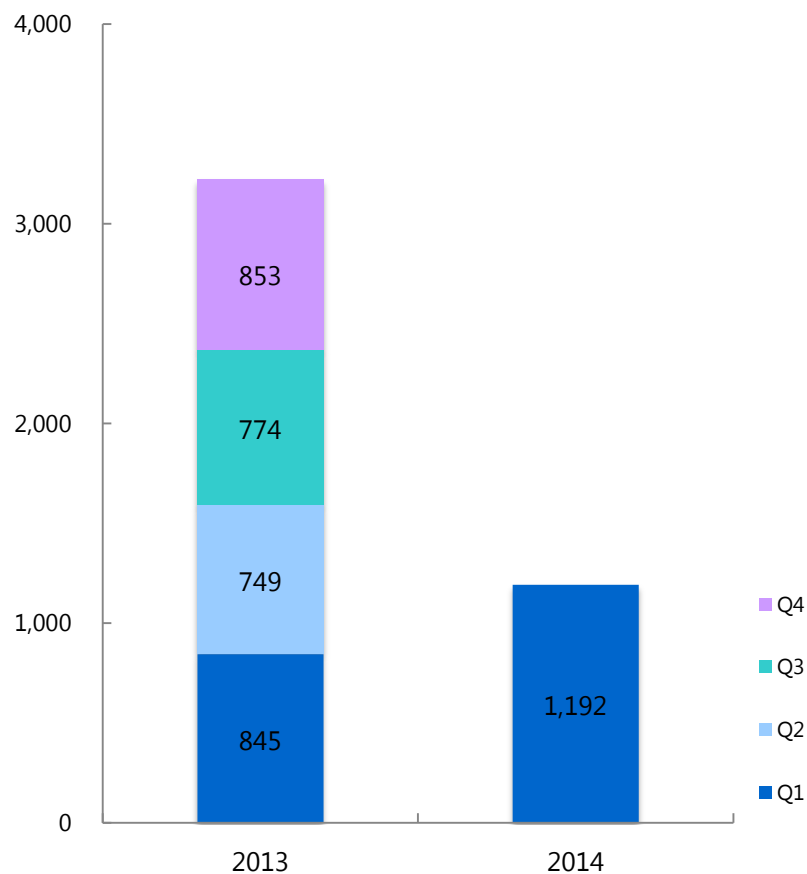


Ecommerce Solutions – Performance

Revenue

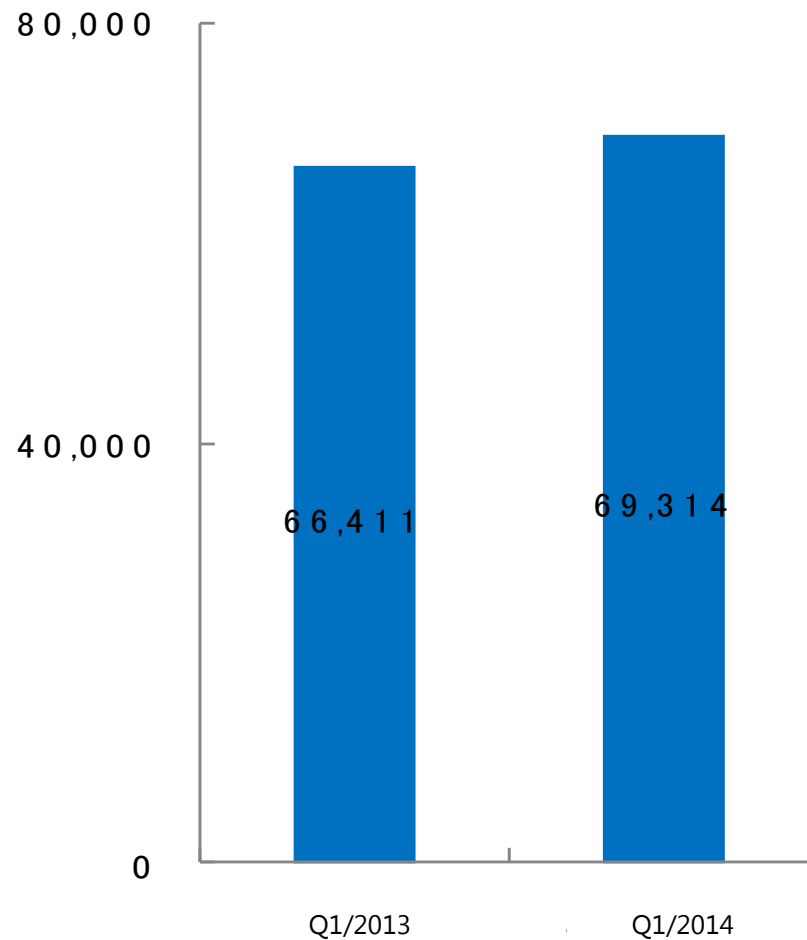
(JPY millions)

+41.0%
(3mths to Mar)



Contracts

+4.4%
(As of end of Mar)



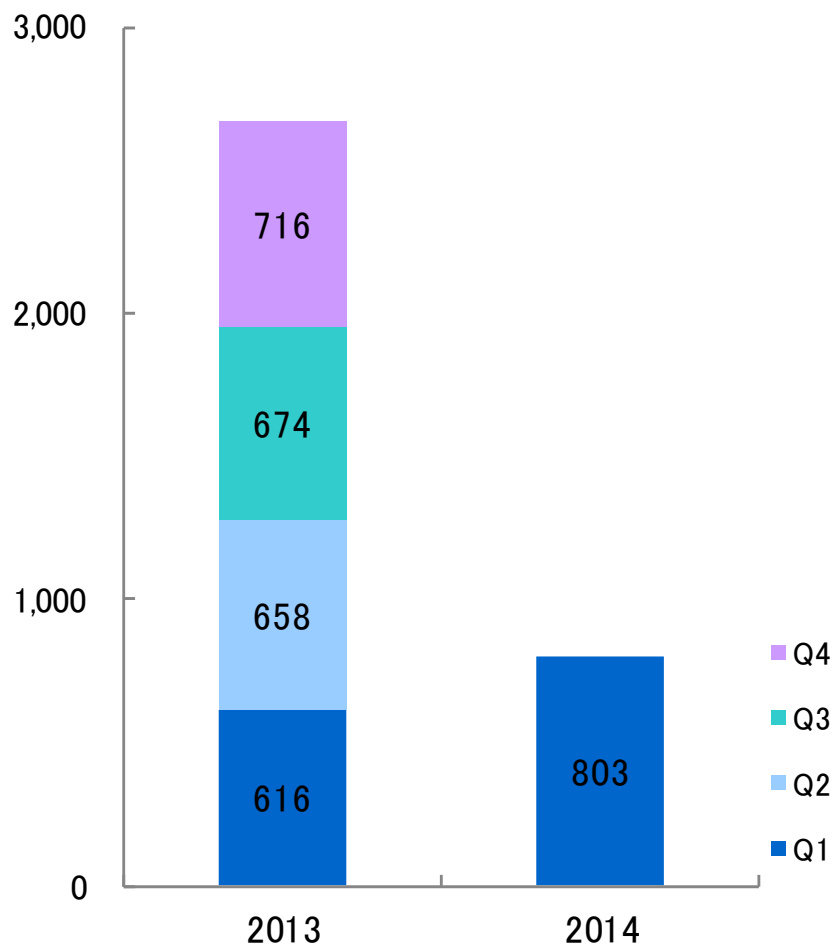
			Total
Stores	51,000	17,000	69,000
Transaction Volume (Quarterly)	JPY22.8B	JPY35.1B	JPY 57.9B
No. of Transactions (Quarterly)	2.10M	1.81M	3.92M

(As of March 2014)

Revenue

+30.3%
(3mths to Mar)

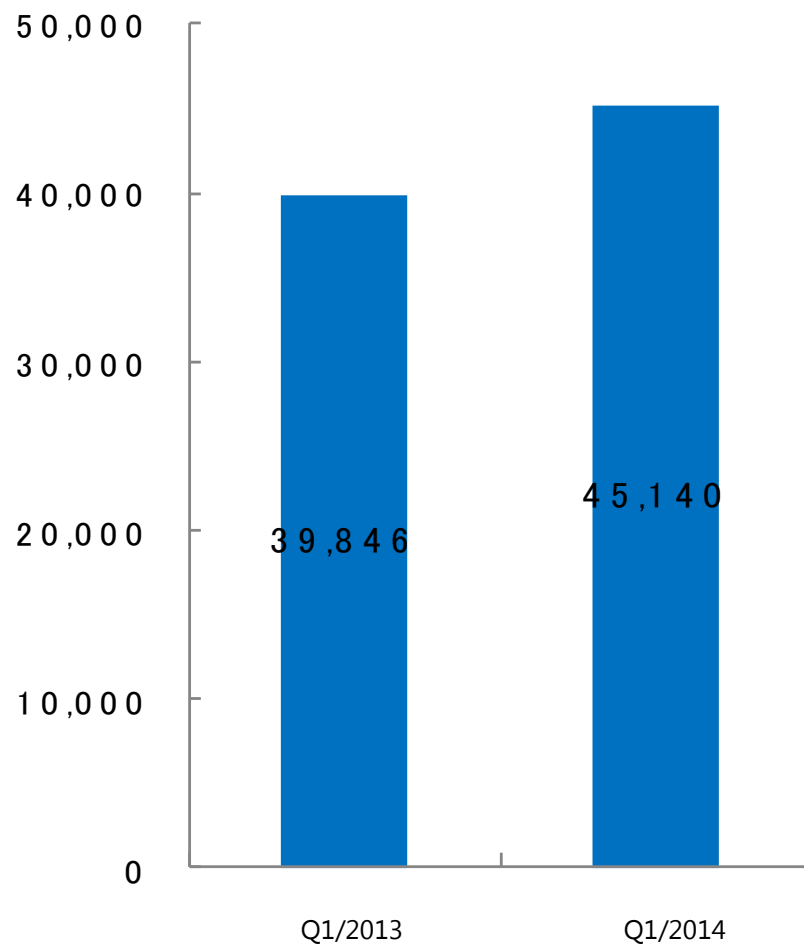
(JPY millions)



Certificates Issued

(cumulative/domestic only)

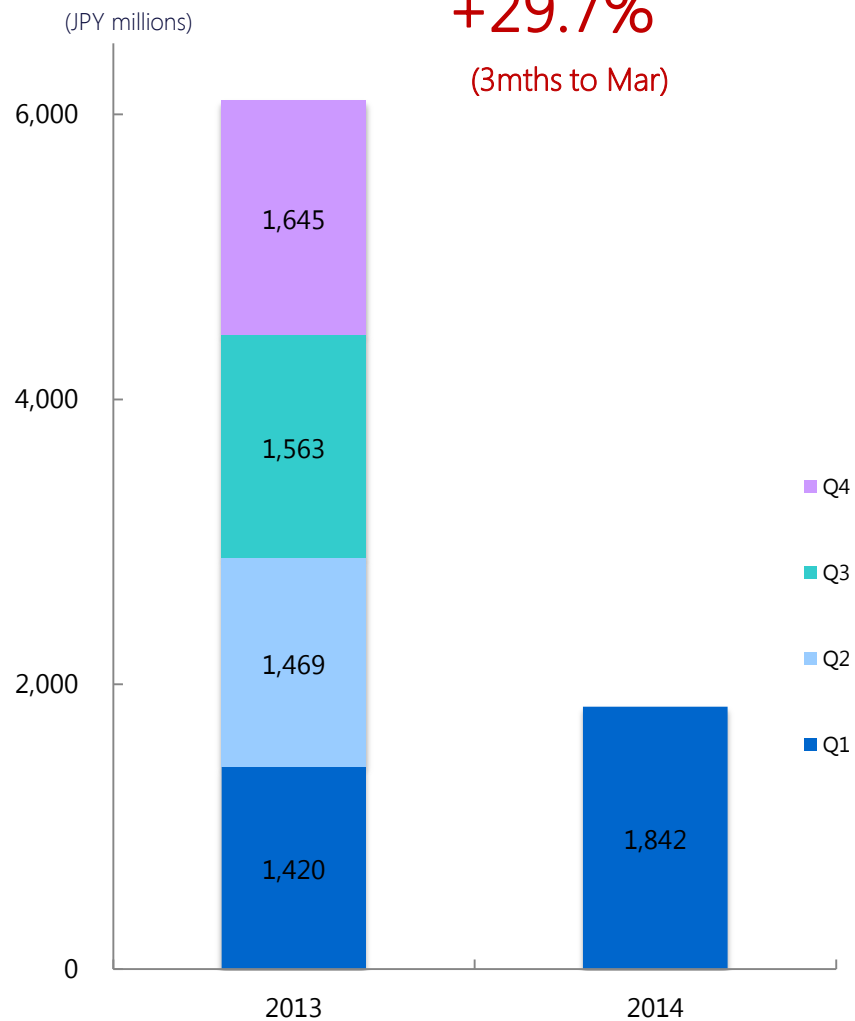
+13.3%
(As of end of Mar)



Payment Processing – Key Indicators

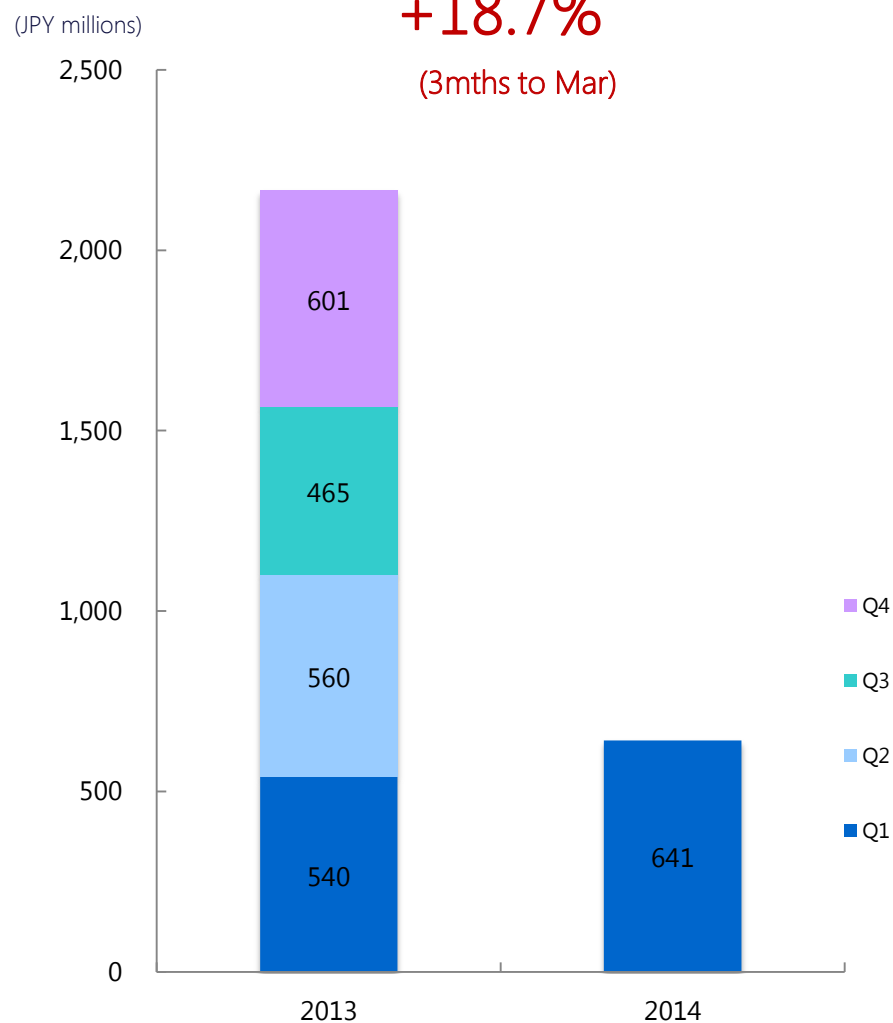
Revenue

+29.7%
(3mths to Mar)



Ordinary Profit

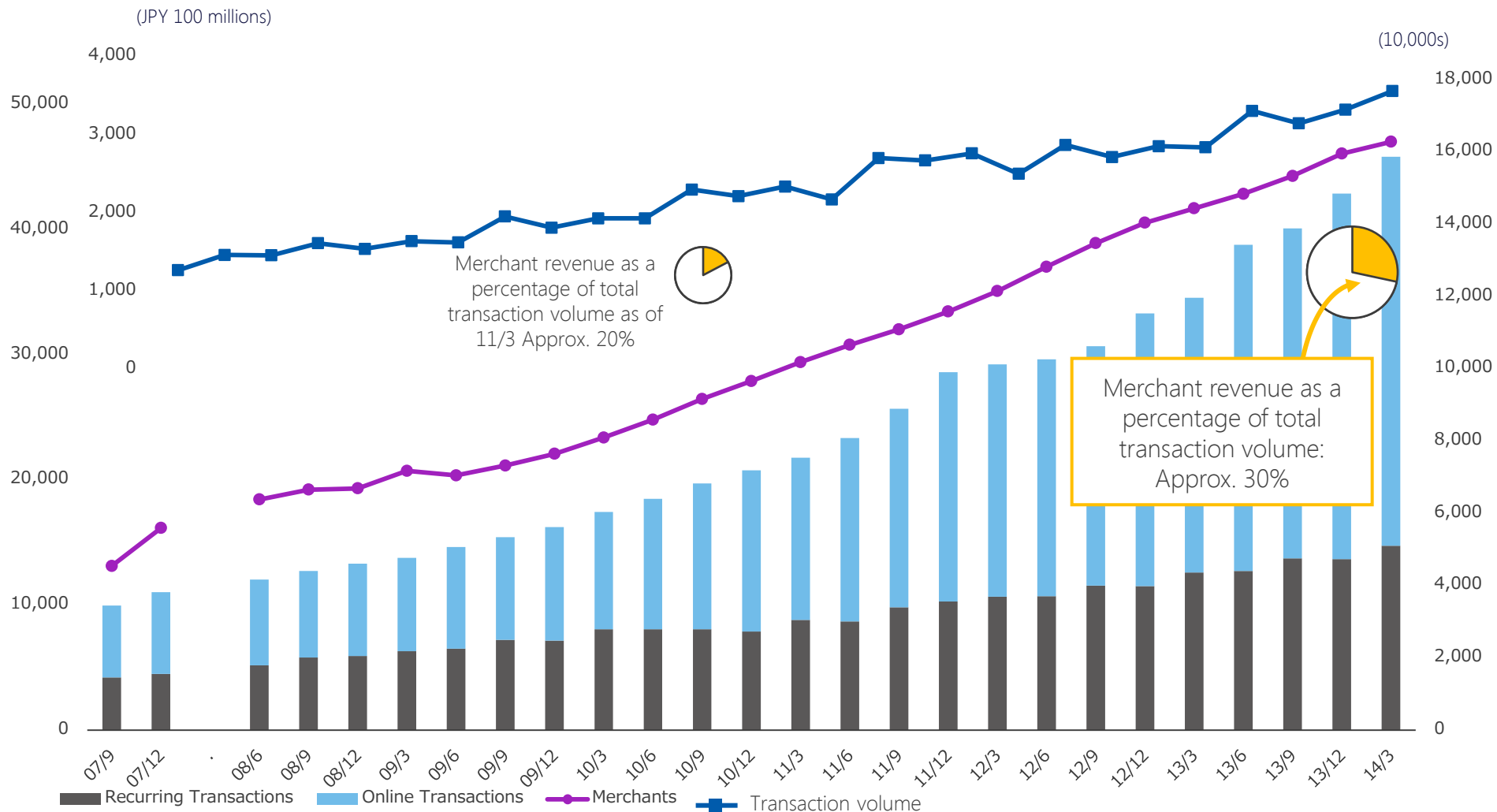
+18.7%
(3mths to Mar)



*Based on GMO Payment Gateway, Inc. disclosures

Payment Processing – Key Indicators

Merchants: 47,056, Transaction volume: approx. JPY350 billion, No. of Transactions: 158 million



*Actual number of merchants at end of each quarter, and actual transaction volume and number of transactions throughout the quarter.
Data provided by GMO Payment Gateway, Inc.